

CONFERENCE ORGANIZERS

Professor Michael A. Crew, Professor, Center for Research in Regulated Industries,
Graduate School of Management, Rutgers University

Paul R. Kleindorfer, Professor, The Wharton School, University of Pennsylvania

Paul Richards, Economic Advisor, Corporate Planning Department, Post Office

SPEAKERS/DISCUSSANTS/CHAIRS

Thomas A. Abbott, III, Assistant Professor, Graduate School of Management, Rutgers
University

Robert Albon, Professor, Department of Economics, Australian National University

James I. Campbell, Jr., Esq., Special Counsel—Postal Affairs, International Express
Carriers Conference

John Carpenter, Director of Studies, Post Office Management College

Jim Cotton-Betteridge, Commercial Manager, Royal Mail International, Post Office

Martin Daunton, Professor, Department of History, University College London

David de Meza, Professor, Department of Economics, University of Exeter

Sir Ron Dearing, Former Chairman, U.K. Post Office

Ian M. Dobbs, Professor, Department of Economics, University of Newcastle Upon Tyne

Saul Estrin, Professor, London School of Economics

Michael Frierman, Assistant Professor, Graduate School of Management, Rutgers
University

Tony Gammons, Exhibitions Officer, KEB

John Haldi, President, Haldi Associates, Inc.

Norman Ireland, Professor, Economics Department, University of Warwick

J.R. Norsworthy, Professor, Department of Economics, Rensselaer Polytechnic Institute

John Panzar, Professor, Department of Economics, Northwestern University

Robert Pike, Professor, Queen's University

Ian Reay, Head of Operational Research, Post Office

Frank Rodriguez, Senior Economist, Post Office

Charles Rowley, Professor, Center for Study of Public Choice, George Mason University

Frank A. Scott, Jr., Associate Professor, Department of Economics, University of
Kentucky

Roger Sherman, Professor, Department of Economics, University of Virginia

Marc A. Smith, Senior Economist, US Postal Service

Ian Steele, Marketing Information Manager, Post Office

Ulrich Stumpf, Economist, Wissenschaftliches Institut für Kommunikationsdienste

Roger Tabor, Director—Corporate Planning, Post Office

Elmar Toime, Group Manager—Marketing, New Zealand Post

Fernando Toledano, Head of Division, Space and Regional Telecommunications and
Postal Services

David Treworgy, Staff Consultant, Price Waterhouse

Michael L. Wachter, Professor, Economics Department, University of Pennsylvania

James A. Waddell, Partner, Price Waterhouse

Michael Waterson, Professor, Department of Economics, University of Reading

The Rutgers University, Graduate School of Management,
Center for Research in Regulated Industries,
The University of Pennsylvania, Wharton School,
Huntsman Center for Global Competition,
The U.K. Post Office, and
The International Express Carriers Conference

present

COMPETITION AND INNOVATION IN POSTAL SERVICES: Conference in Honor of Sir Rowland Hill and the 150th Anniversary of the Penny Post

UPDATED PROGRAM!

July 22-25, 1990

Coton House—The Post Office Management College
Rugby, England

For more information:

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The *Center for Research in Regulated Industries* aims to further the study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center's *Journal of Regulatory Economics* is an international scholarly quarterly intended to provide a forum for the highest quality research in regulatory economics.

COMPETITION AND INNOVATION IN POSTAL SERVICES:

Sunday, July 22, 1990

6:00 p.m. Reception
 7:00 Dinner
Welcome and Introduction to Conference
 Michael A. Crew, Paul R. Kleindorfer, Paul Richards, and Roger Tabor
The Life and Times of Rowland Hill
 Slide Show and Talk: Tony Gammons

Monday, July 23, 1990

7:30 a.m. Breakfast
 9:00 - 10:00 Chair: Michael A. Crew
Is Postal Service a Natural Monopoly?
 Speaker: John C. Panzar
 Discussant: Michael Waterson
 10:00 - 10:15 Coffee Break
 10:15 - 12:00 Chair: Robert Pike
Competition in Postal Service
 Speaker: Roger Sherman
 Discussant: Michael Frierman
The Economics of Rowland Hill
 Speakers: Michael Crew and Paul Kleindorfer
 Discussant: Martin Daunton
 12:00 - 1:30 Lunch
 1:30 - 3:30 Chair: Marc A. Smith
Competition and Entry in Postal Markets
 Speakers: Paul Richards and Ian Dobbs
 Discussant: Norman Ireland
Post Office's Statutory Monopoly
 Speakers: Saul Estrin and David de Meza
 Discussant: Charles Rowley
 3:30 Break
 4:00 - 5:00 *Introduction to Mechanized Sorting in the Post Office*
 Speaker: John Carpenter
Interactive Computer Simulation of Sorting Office Operation
 5:00 - 5:30 *Perspectives of a European Postal Policy*
 Speaker: Fernando Toledano
 5:30 - 6:00 Snack
 6:00 - 9:30 Tours of Sorting Offices
 9:30 Late Supper and Drinks

Tuesday, July 24, 1990

7:30 a.m. Breakfast
 9:00 - 11:00 Chair: Paul R. Kleindorfer
Commercial and Regulatory Developments in Postal Services:
The Private Carrier Viewpoint
 Speaker: James Campbell
 Discussant: Roger Tabor

Postal Newspaper Delivery and Diversity of Opinions

Speaker: Ulrich Stumpf
 Discussant: Frank Scott
 11:00 - 11:20 Coffee Break
 11:20 - 12:20 Chair: Ian Reay
Peak Loads and Postal Service
 Speakers: Michael A. Crew and Paul R. Kleindorfer
 Discussant: David de Meza
 12:20 - 2:00 Lunch
 2:00 - 3:00 Chair: Roger Tabor
Postal Rate Making in Different Countries
 Speaker: Robert Albon
 Discussant: John Haldi
 3:00 - 3:20 Coffee Break
 3:20 - 4:20 Chair: Jim Cotton-Betteridge
Postal Service and LDC's
 Speakers: James Waddell and David Treworgy
 Discussant: Robert Pike
 4:20 - 6:00 Break
 6:00 Reception, Dinner & Speech
 Sir Ron Dearing

Wednesday, July 25, 1990

7:30 a.m. Breakfast
 9:00 - 11:00 Chair: Paul Richards
Economic Issues in Evaluating Postal Wages
 Speaker: Michael Wachter (Jeffrey Perloff, co-author)
 Discussant: Frank Rodriguez
Productivity in the United States Postal Service
 Speaker: Randy Norsworthy
 Discussant: Thomas Abbott
 11:00 - 11:15 Coffee
 11:15 - 12:30 Chair: Michael A. Crew
Competitive Strategy for the New Zealand Post
 Speaker: Elmar Toime
 Discussant: Ian Steele
 Brief Discussion and Review of Conference
 Introduced by Michael A. Crew and Paul R. Kleindorfer
 12:30 Lunch
 2:00 Conference Ends