



Gary Carleton began his career with UPS in 1990 and has held a number of positions in operations, administration, business development and strategy. Gary started out in operations as a peak season UPS driver and then worked in the hub operation as the HR representative. Gary began his sales career selling to small and medium businesses in NJ.

Gary then moved to UPS Capital, the finance and insurance arm for UPS. UPS Capital was just a start up at the time. Gary spent 11 years at UPS Capital, responsible for building sales teams for both the Insurance and Financial lending products.

Gary moved back into transportation and logistics sales at UPS in the Enterprise accounts group with rotations in Retail, Industrial Manufacturing, Professional Services and Hi-tech. He then ran the Global sales operation, Sales training and strategy team. He is currently in the role of President for Healthcare Sales.

Gary received a Bachelor's degree in Economics along with a minor in Physics from Dickinson College in Pennsylvania and a Master's of Business Administration degree from Rutgers University.

Gary currently resides in Cumming, GA with his wife, Denise and their two daughters, Hali and Hannah. He is an avid Marathon runner and sports enthusiast.