Announcing a Summit on

*Outsourcing and Offshoring of Products and Services in the Supply Chain*

offered by

*The Rutgers Center for Supply Chain Management*

<table>
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<tr>
<th>When:</th>
<th>Friday, January 28, 2005</th>
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<tr>
<td></td>
<td>9:00 a.m. - 2:00 p.m.</td>
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<td>Where:</td>
<td>Busch Campus Center, Multi-Purpose Room</td>
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<td>Rutgers-New Brunswick (Busch) campus</td>
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*The Rutgers Center for Supply Chain Management* invites you to join us for a summit on Outsourcing and Offshoring of Products and Services in the Supply Chain. This unique summit is designed for academic and business professionals who must effectively manage outsourcing strategy and decision-making within their organization's supply chain, and for those who wish to learn more about this important topic.

The day's agenda includes:

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<th>Time</th>
<th>Session</th>
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<tr>
<td>8:30 - 9:00 am</td>
<td>Registration and Continental Breakfast</td>
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<tr>
<td>9:00 - 9:15 am</td>
<td>Welcome and Introductions</td>
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| 9:15 am - 2:00 pm | Presentations by:  
|                  | **William S. Ansley, Jr.,** Vice President, UPS Trade Management Services:  
|                  | *Navigating Global Trade in a Security-Conscious Environment*: A discussion of how companies are dealing with compliance and security initiatives implemented by the government in a post-9/11 environment, and why outsourcing has become more prominent.  
|                  | **Chris Baumann**, Executive Vice President, Transport Systems Inc.:  
|                  | *Bringing Co-opetition to Life*: A discussion on co-opetition, a process to bring together competitors to develop mutually-beneficial initiatives that jointly improve service, drive revenue and reduce logistics costs.  
|                  | **Joseph A. Slota**, Partner, Deloitte Touche:  
|                  | *Managing Outsourcing Projects in a Changing Environment*: A look at |
strategic decision-making in the current business environment.

Shelley Stewart, Jr., Vice President Supply Chain, Tyco International (US) Inc.:
An Executive View of Outsourcing: An overview of the decision-making process at the executive level.

Program includes lunch and networking.

Registration and Fees

- Space is limited, so reserve your seat early.
- There is no registration fee for our Center member companies, Center faculty and Ph.D. students, and their invited guests.
- For all others, the fee is $100 (non-refundable), payable by check to the Rutgers Center for Supply Chain Management. Our mailing address is Center for Supply Chain Management, Rutgers Business School, 180 University Avenue, Newark, NJ 07102.
- Please contact us directly if you wish to pay by credit card (Visa or MasterCard).
- To RSVP, please respond by January 19 to cscm@rbs.rutgers.edu with your name, title, company, business address, and phone number.

Directions
General directions and maps to the Rutgers-New Brunswick (Busch) campus can be found at http://www.rutgers.edu/kiosk/findplaces.shtml (under New Brunswick/Piscataway). We will provide parking instructions with your registration confirmation.

About Us
The Rutgers Center for Supply Chain Management is dedicated to the development of leading-edge strategies and practical solutions to problems encountered by the business community relative to the management of the end-to-end supply chain. Member companies enjoy benefits such as:

- Networking with leading Supply Chain executives and peers
- Networking with distinguished Rutgers Business School faculty
- Opportunities to meet and recruit Rutgers Business School students
- Access to cutting-edge research in the field of Supply Chain Management
- Best-practice sharing
- Educational offerings and seminars

Acknowledgements
The Rutgers Center for Supply Chain Management would like to thank our Corporate Sponsors, without whom this event would not be possible:

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**Need Further Information?**
For further information, contact us at (973) 353 1169, or at cscm@rbs.rutgers.edu. Or visit us at [http://scm.rutgers.edu](http://scm.rutgers.edu).