The Future of the Postal Sector

Location: Venable LLP
575 7th Street, NW
Washington, D.C. 20004

Ruth Goldway, Chairman, Postal Regulatory Commission 9:00am-9:10am
Welcoming Remarks

Michael Crew, CRRI Professor of Regulatory Economic and Director – CRRI 9:10am-9:30am
The Future of the Postal Sector: the Elephant in the Room

Alan Robinson, President, Direct Communications Group 9:30am-9:50pm
New Business Models for Tough Problems

John Caldwell, Chief Economist, Edison Electric Institute 9:50am-10:20am
Lessons of the Great Recession from Electric Utilities

Patrick R. Donahoe, Deputy Postmaster General and Chief Operating Officer, United States Postal Service 10:20am-10:50am
Operational Responses to Mail Volume Declines

Coffee Break 10:50am-11:10am

Fred Rolando, President, National Letter Carriers Association 11:10am-11:40am
The Future of USPS from a Union’s Perspective

William Miller, Economist, Postal Regulatory Commission 11:40am-12:10pm
USPS in Good Times and Bad: Results from an Aggregate Economic Model

Lunch 12:10pm-1:10pm

David C. Williams, Inspector General, Office of Inspector General, United States Postal Service 1:10pm-1:40pm
The History of Tomorrow
Jody Berenblatt, SVP Global Postal Strategy and Enterprise Operations, Bank of America
The Voice of the Customer 1:40pm-2:10pm

Carl W. Asmus, Vice President – International Market Development, FedEx Service
Public/Private Relationships – Creating a Successful Postal Alliance 2:10pm-2:40pm

Paul Vogel, Deloitte Consulting LLP
Optimal Value-Added Discounts in the Future of the Postal Service 2:40pm-3:10pm

David Levy, Partner, Venable LLP, and Matthew Field, Associate, Venable LLP
Managing Declining Demand: Lessons from the Railroads 3:10pm-3:40pm

Larry Buc, President, SLS Consulting, Inc.
The Future of the Postal Service: Mail and Environment 3:40pm-4:10pm

Mary Anne Gibbons and Linda Kingsley, Senior Vice Presidents, General Counsel and Strategic Planning, United States Postal Service
Future Business Model for USPS 4:10pm-4:40pm

Michael Crew
Q&A/Concluding Discussion 4:40pm-5:00pm

ADVANCED WORKSHOP IN REGULATION AND COMPETITION

Networking Industries—energy, electricity, gas, postal, telecom, water, etc.—are currently undergoing major changes, the most significant being regulatory changes. The Workshop presents some of the latest economic thinking used to analyze major current problems of network industries. Competition, ‘deregulation’, and the increased use of market rather than regulatory processes outline in very broad terms the material to be covered. In addition, the Workshop will provide some of the latest legal thinking and its economic impact upon the increasingly competitive environment of network industries.

OBJECTIVE
To promote a better understanding of competition, regulatory environment, challenges in network industries and the role of regulation

WHO SHOULD ATTEND?
Individuals interested in developing a better understanding of competition, forthcoming challenges, and regulatory developments in network industries and applying it in their company or regulatory commission.

APPROACH
The Workshop is organized annually as three one-day meetings combined with a two-day conference in the Eastern U.S. and a second two-day conference on the West Coast. The meeting format is designed to allow for both presentation of recent research and the open discussion of new ideas. The topics covered provide not only the latest research on competitive developments in network industries, but also instructions on subjects required for a better understanding of competition.

CONTACTING CRRI
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