Advanced Workshop in Regulation & Competition 2013-2014

Regulation and Developments in Network Industries

November 22, 2013
Rutgers Business School, 100 Rockafeller Road,
Piscataway, NJ 08854
Regulatory Innovations and Market Design

January 10, 2014
Rutgers Business School, 1 Washington Park
Newark, NJ 07102
New Business Models and Conservation Programs

April 4, 2014
K&L Gates, LLP
Washington, D.C.
New Business Models and Postal Reform

33rd Annual Eastern Conference
Shawnee on Delaware, Pennsylvania, May 14-16, 2014

27th Annual Western Conference
Monterey, California, June 25-27, 2014

CENTER FOR RESEARCH IN REGULATED INDUSTRIES

crrl@business.rutgers.edu
www.business.rutgers.edu/CRRI
Rutgers Business School ● 1 Washington Park ● Newark, NJ 07102-3105
973-353-5761 ● 973-353-1348 (fax)
### November 22, 2013

**Regulatory Innovations and Market Design**  
Location: Rutgers Business School, 100 Rockafeller Road, Piscataway, NJ 08854

**Agenda**

**Regulatory Innovations**  
Guaranteed Return Regulation: California Water – **Michael Crew**, Rutgers University  
Rate-of-Return Regulation in Telecom – **Victor Glass**, National Exchange Carrier Association, Inc.  
Default Service and Default Services Auctions – **James Reitzes**, The Brattle Group  
Current Pricing Challenges for Investor Owned Electric Utilities – **Eric Ackerman** and **John Caldwell**, Edison Electric Institute

**Market Design Issues**  
Capacity Payments in the EU – **Kurt Strunk**, NERA Economic Consulting  
Gas-Electricity Coordination – **Jeff Makholm** and **Gabrielle Maguire**, NERA Economic Consulting  
Wholesale Electricity Market and Gas Pipeline Investment – **Mario DePillis Jr.**, ISO New England

---

### January 10, 2014

**New Business Models and Conservation Programs**  
Location: Rutgers Business School, 1 Washington Park, Newark, NJ 07102

**Agenda**

**New Business Models**  
Role of Regulation and New Business Models – **Michael Crew**, Rutgers University  
Challenges to the Business – **Eric Ackerman** and **John Caldwell**, Edison Electric Institute  
Pole Attachment Wars – **Howard Spinner**, NOVEC  
Diversification – **Timothy Brennan**, University of Maryland – Baltimore County  
Utility Ownership of Energy Storage – **Alan Finder**, Global Regulatory Advisors  
Competition, Regulation and Franchise Bidding – **Hung-po Chao**, ISO New England

**Conservation Programs**  
Consumer Rationality – **Timothy Brennan**, University of Maryland, Baltimore County  
Solar and Net Metering: Residential Experience – **Michael Ravnitzky**

---

### April 4, 2014

**New Business Models and Postal Reform**  
K&L Gates, LLP, Washington, D.C.

**Speakers**

*Speakers to be announced*

---

### Advanced Workshop Conferences

- **33rd Annual Eastern Conference**, May 14-16, 2014  
Shawnee Inn, Shawnee on Delaware, Pennsylvania, U.S.  
Abstracts Due: January 6, 2014, see [Call for Papers](#)

Hyatt Regency, Monterey, California, U.S.  
Abstracts Due: December 3, 2013, see [Call for Papers](#)
ADVANCED WORKSHOP IN REGULATION AND COMPETITION

Network industries - telecommunications, electricity, gas, water, postal etc. - are currently undergoing major changes, the most significant being the entry of competitors. These conferences aim to be at the cutting edge of these developments by providing the opportunity to discuss the research of academics, company economists, and regulatory commission economists. Several of the papers presented at past conferences have been published in professional journals, including the Conference/Practitioners Issue of the Journal of Regulatory Economics.

OBJECTIVE
To promote a better understanding of competition, regulatory environment, challenges in network industries and the role of regulation.

WHO SHOULD ATTEND?
Individuals interested in developing a better understanding of competition, forthcoming challenges, and regulatory developments in network industries and applying it in their company or regulatory commission.

APPROACH
The Workshop is organized annually as three one-day meetings combined with a two-day conference in the Eastern U.S. and a second two-day conference on the West Coast. The meeting format is designed to allow for both presentation of recent research and the open discussion of new ideas. The topics covered provide not only the latest research on competitive developments in network industries, but also instructions on subjects required for a better understanding of competition.

CALL FOR PAPERS - CRRI’S EASTERN & WESTERN CONFERENCES
Persons interested in submitting papers are invited to submit abstracts not exceeding 300 words for consideration for either of the two conferences. Please complete the abstract submission form along with your abstract and send via email to the following dedicated account: abstractsecwc@business.rutgers.edu. Include your name and title of the paper on the abstract and use MS Word format. All abstracts will receive an immediate automatic acknowledgement and a personal acknowledgement within a few days. If both of these have not been received with 48 hours please let us know immediately by calling (973) 353-5761 or via email at crri@business.rutgers.edu. If there is more than one author indicate whether co-author plans to attend. More than one abstract may be submitted but please note for each abstract which conference is preferred. The Workshop Organizing Committee is responsible for the selection of the program for the Eastern Conference. The Western Conference Organizing Committee will select the program for the Western Conference. So that we may distribute copies of the papers before the conferences, completed papers are due no later than April 16, 2014 for the Eastern Conference and May 27, 2014 for the Western Conference. All papers will be distributed on a restricted website. This requires that the papers be in the following electronic formats: MS Word and Adobe Acrobat PDF’s.

Acceptance of any abstract automatically registers the lead author for the Conference for which the paper is selected. The lead author will be considered a Speaker and is required to pay the reduced Speakers’ enrollment fee. The fee is $970 (government rate of $495 for regulatory commission staff) for the Eastern and $1,025 (govt. $550) for the Western Conference, provided payment is received by February 10, 2014 for the Western and February 24, 2014 for the Eastern. After this date the full conference fees of $1,035 (govt. $525) for the Eastern and $1,100 (govt. $590) for the Western will apply. A no cancellation policy is applicable to speakers of accepted papers, unless we are notified prior to the abstract submission deadline. All registration fees are exclusive of food and lodging which will be paid directly to the hotel by the participant, with the exception of the Western Conference fee, which includes dinner on the first evening of the Conference. In the case of full-time faculty of colleges and universities selected for the program, an honorarium plus full support for registration and lodging may be available.
CENTER FOR RESEARCH IN REGULATED INDUSTRIES

CRRI is located at Rutgers University, aims to further the study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center has over thirty years of experience providing research, instruction, conferences, courses, seminars, and workshops in the economics of network industries. The Center’s *Journal of Regulatory Economics* is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics.

FACULTY

**Michael A. Crew:** Director and CRRI Professor of Regulatory Economics, CRRI, Rutgers University

**James L. Bicksler:** Professor of Finance and Economics and Associate Director - CRRI, Rutgers University

**Menahem Spiegel:** Associate Professor of Economics and Associate Director – CRRI, Rutgers University

WORKSHOP ORGANIZING COMMITTEE

Eric Ackerman – Edison Electric Institute

Timothy Brennan – University of Maryland, Baltimore County

John Caldwell – Edison Electric Institute

Hung-po Chao – ISO New England, Inc

Michael A. Crew – Rutgers University

Alan E. Finder – Global Regulatory Advisors

Tom Frantz – New Hampshire P.U.C.

Victor Glass – NECA

Julie Kelly – IDA

Mark Reeder – New York State Department of Public Service

James D. Reitzes – Brattle Group

Richard E. Schuler Jr. – New York State Department of Public Service

Robert Sidman – U.S. Postal Regulatory Commission

Marc Smith – USPS

Menahem Spiegel – Rutgers University

Howard Spinner – NOVEC

Kurt Strunk – NERA

Sheldon Switzer – BG&E

WESTERN CONFERENCE ORGANIZING COMMITTEE

Matthew Arenchild – Navigant Consulting, Inc.

Michael A. Crew – Rutgers University

Fred Curry – Regulatory Consultant

Carl Danner – Wilk & Associates/LECG

Robert Earle – Analysis Group

Robert Entriken – EPRI

Ahmad Faruqui – Brattle Group

Rami Kahlon – California Public Utilities Commission

Dennis Keane – Pacific Gas & Electric

Carl B. Linnell – Aspen Environmental Group

Amparo Nieto – NERA

Cliff Rochlin – Southern California Gas

Carl Silsbee – Southern California Edison

Kevin D. Woodruff – Woodruff Expert Service

CONTACTING CRRI

Home Page:  [www.business.rutgers.edu/CRRI](http://www.business.rutgers.edu/CRRI)

Address: CRRI, Rutgers Business School, 1 Washington Park, Newark, NJ 07102-3122

Phone: 973-353-5761 (office) / 973-353-1348 (fax)

Email: crri@business.rutgers.edu (Jeremy Guenter) or mcrew@business.rutgers.edu (Michael A. Crew)
REGISTRATION INFORMATION
To register, please complete and return the form below. Registrations are accepted by mail, email, fax, or telephone. Please confirm telephone registrations by sending a completed and signed application form. The deadline for Workshop applications is October 31, 2013. Applications after October 31, 2013, will be admitted on a space available basis.

VOLUME DISCOUNT: Second and Subsequent received in the same envelope or fax or made at the same time by phone or email will receive a 5% volume discount.

PAYMENT INFORMATION: Make checks payable to “Rutgers University” and mail to the above address. VISA and Master Card are accepted forms of payment for registration fees. Fees include prescribed learning materials, meals at workshops, all receptions, and coffee breaks, but do not include lodging and meals at residential meetings. The government rate registration fee is available to government employees. The special speaker rates will be given provided payment is received by February 3, 2014 for the Western and February 17, 2014 for the Eastern. After this date the full conference fees of $1,035 (govt. $525) for the Eastern and $1,100 (govt. $590) for the Western will apply.

X

REGISTRATION FORM: ADVANCED WORKSHOP IN REGULATION AND COMPETITION 2013-2014

Name:____________________________________________________

Title:____________________________________________________

Company: ________________________________________________

Complete Address: _________________________________________

Telephone: ________________________________

Fax: _____________________________________________________

Email: ___________________________________________________

Billing Information:

_____ Payment enclosed.

_____ Send invoice to participant at above address.

_____ Send invoice to________________________________________

_____ Charge to _____ VISA ______ Master Card   #_________________________ Exp._______/_______

Government Rate: Government employees may apply for reduced enrollment fees.

Cancellation Policy: Until October 31, 2013 cancellation is allowed without penalty and refunds will be allowed in full. After this date, the indicated fee is due in full whether or not the participant attends. Substitutions may be made at any time.

Signature of Participant: ________________________________