APPLICATION PROCEDURES

Please complete the attached application form and return it by April 29, 1989. Applications received after this date will be accepted on a space available basis. The fee for the Conference is $525 per person. This includes learning materials, receptions and coffee breaks; it does not cover food and lodging which are to be paid directly to the hotel by the participant. For participants affiliated with governmental and other non-profit organizations, there is a reduced rate of $265 per person.

HOTEL RESERVATIONS

Sufficient rooms are reserved at the Viking Hotel for all of the Conference participants. Participants should register for the conference by returning the application form. Hotel reservation forms will be sent to participants after their application forms have been received.

CONFERENCE FACULTY AND STAFF

Linda S. Brennan, Administrative Assistant, Graduate School of Management, Rutgers University
Michael A. Crew, Professor of Economics,
Keith J. Crocker, Associate Professor of Economics, Pennsylvania State University
Michael R. Frierman, Assistant Professor of Economics,
Paul R. Kleindorfer, Universal Furniture Professor of Decision Sciences, The Wharton School, University of Pennsylvania

For further information, please contact:
Michael A. Crew
Center for Research in Regulated Industries
Graduate School of Management
Rutgers University
180 University Avenue
Newark, NJ 07102
Phone: (201) 648-5049 (office)
221-0524 (home)
EIGHTH ANNUAL CONFERENCE OF THE ADVANCED WORKSHOP IN
REGULATION AND PUBLIC UTILITY ECONOMICS

Wednesday, May 24, 1989

4:30 - 6:00 Welcome to Conference—Michael Crew

Mark Sievers: The Law and Economics of Intralata Competition: 1+
Issues and Access Charge Imputation

Richard Simnett: Economic Efficiency and the Pricing of Telephone
Service

6:00 - 7:00 Cocktail Hour

7:00 - 9:00 Dinner

Thursday, May 25, 1989

9:00 - 10:30 Chair: Paul Horowitz
Discussants: Lawrence Cole and James Starr

Shimon Awerbuch and Daniel Lane: Appropriate Depreciation
Policies Given Technological Change and a Multi-Asset Setting

Joseph Schuh: The Effect of Contributory Costs of Capital by Classes
of Customers on a Utility’s Marketing Decisions

Gene Goldrick and Mark Menchin: Regulatory Treatment of Excess
Deferred Taxes under the Tax Reform Act of 1986

10:30 - 10:50 Coffee Break

10:50 - 12:45 Chair: Terry Cooney
Discussants: Keith Crocker and Thomas Norris

Ingo Vogelsang: Regulatory Incentives under Lumpy Capacity Invest-
ment

David Sibley: Asymmetric Information, Incentives and Price Cap
Regulation

Mark Meitzen: Financial Market Implications of Competition and
Regulation in the Telecommunications Industry

Friday, May 26, 1989

9:00 - 10:45 Chair: Joel Charkow
Discussants: Terry Atherton and Victor Glass

John Proctor and Douglas Zona: Two Methods for Price Dynamics
in the Almost Ideal Demand System

Joseph Hirschberg: Market Elasticities from Rate Schedule
Parameters

Gerald Tlapa: Forecasting Market Share Dynamics—More on Custom
Calling Services

10:45 - 11:00 Coffee Break

11:00 - 1:00 Chair: John Dura
Discussants: Mark Prisloe and David Ward

Carl Pechman: Model Access and Administratively Determined Prices

John Mayo: The Political Economy of Deregulation: The Case of Inter-
state Long Distance

Paul Cain and James MacDonald: Access Charges and the Demand
for Telephone Service

12:55 - 1:00 Closing Remarks—Michael Crew

1:00 Lunch (End of Conference)
**SPEAKERS, DISCUSSANTS AND CHAIRPERSONS**

*Terry J. Atherton*, Principal, Cambridge Systematics  
*Shimon Awerbuch*, Assistant Professor of Finance, University of Lowell  
*Paul Cain*, Rensselaer Polytechnic Institute  
*Joel H. Charkow*, Manager, Con Edison  
*Lawrence Cole*, Manager—Economics & Statistics Department, GTE Laboratories  
*Terry Cooney*, Managing Director, New York Telephone  
*William J. Deehan*, Director, Rate Administration, Central Vermont Public Service  
*John J. Dura*, Manager, Bell Communications Research  
*Michael Einhorn*, Assistant Professor of Economics, Rutgers University  
*Victor Glass*, Group Manager, Forecasting & Demand Analysis, National Exchange Carrier Association  
*Gene Goldrick*, Economist, NYNEX Corporation  
*Joseph G. Hirschberg*, Assistant Professor, Southern Methodist University  
*Paul Horowitz*, Assistant Director of Rates, Connecticut Department of Public Utility Control  
*Christopher C. Klein*, Economist, Tennessee Public Service Commission  
*Daniel Lane*, Director, Capital Recovery, New York Telephone  
*Steve Lant*, Director—Electricity Market Research, Central Hudson Gas & Electric  
*James MacDonald*, Associate Professor of Economics, Rensselaer Polytechnic Institute  
*John Mayo*, Associate Professor of Economics, University of Tennessee, Knoxville  
*Mark Meitzen*, Economist, Southwestern Bell  
*Mark Menchin*, Chief Economist, NYNEX Corporation  
*Thomas H. Norris*, Director, AT&T  
*Carl Pechman*, Principal Economist, Office of Research, New York State Department of Public Service  
*John Proctor*, Manager, National Exchange Carrier Association  
*Joseph C. Schuh*, Director—Economics, Orange & Rockland Utilities  
*David Sibley*, Research Manager, Bell Communications Research  
*Mark Sievers*, Manager, Economic Analysis, US Sprint Communications Company  
*Richard Simnett*, District Manager, Bell Communications Research  
*Marc Smith*, Senior Economist, US Postal Service  
*James H. Starr*, Division Manager, Bell Communications Research  
*Gerald A. Tlapa*, District Manager—Cost & Rates, Bell Communications Research  
*Ingo Vogelsang*, Professor of Economics, Boston University  
*David O. Ward*, Associate Director—Regulatory Policy & Analysis, NYNEX Service Company  
*Douglas Zona*, Associate, Cambridge Systematics

---

**Rutgers, The State University of New Jersey**  
**Graduate School of Management**  
**Center for Research in Regulated Industries**  
**Advanced Workshop in Regulation and Public Utility Economics**  
**Eighth Annual Conference**  
**Viking Hotel, Newport, Rhode Island, May 24-26, 1989**

**Application**

**Name**  
**Title**

**Company**

**Address**

**Telephone Number**

**Billing Information:**  
☐ Payment enclosed  
☐ Send invoice to participant at above address  
☐ Send invoice to:

**Fees:** The fee for the conference is $525 per person which includes beverages and instructional materials. Food and lodging are not included.

**Government Rate:** Members of non-profit organizations may apply for the reduced enrollment fee of $265 per person.  
☐ I would like to apply for the government rate of $265.

**Volume Discount:** Second and subsequent applications received in the same envelope will receive a 5% volume discount.

**Telephone Reservations:** You may register for the Conference by telephone (201-648-5049), however, your call should be followed up by a completed signed application form.  
☐ This form confirms a telephone reservation.

**CANCELLATION POLICY:** Until April 29, 1989 refunds will be allowed in full. After this date the conference fee is due in full. Substitutions may be made at any time.

**Signature of Participant:**

---

Please return completed application form by April 29, 1989* to:  
Linda S. Brennan, Rutgers University, Graduate School of Management, 180 University Avenue, Newark, NJ 07102.

*Applications received after April 29, 1989 will be admitted on a space available basis.