1 The Course

Students taking this course should expect to learn about financial decision making from an investor’s perspective. The course will focus on the fundamental principles of risk and return, diversification, and asset allocation. Students will learn about investment strategies commonly used by mutual funds and hedge funds, as well as how to evaluate a portfolio manager’s performance.

There are two goals for the course. First, to provide students with a framework they can apply to help break down and understand complicated investment strategies that are commonly used by investment managers. Second, to provide students with the technical skills necessary for a career in portfolio management. Both sets of skills will be developed through case studies, homework assignments, lectures, and discussions.

2 Is the course right for you?

The course will be intellectually demanding, with an emphasis on applying finance theory to real world situations. You will be introduced to techniques that are commonly used in both industry and academia. The course will deal with complex analytic concepts and quantitative analysis, but will not focus on mathematical derivations or modeling. The workload will be heavy. You will be expected to conduct extensive analysis in Excel. This is not the course for you if you are looking for a “hot topic” course or a fast-track way to make money in the markets.

The prerequisite for the course is 22:390:603 Investment Analysis and Management. I expect that students understand the following concepts:

- Discounted cash flows and net present value
- Calculating returns
- How stock markets work
- Order types and Trading – including short selling
- Basic statistics (mean, variance, standard deviation, covariance, and correlation)
• Regression analysis
• Differentiation

If you are shaky on these topics then dust off your old notebooks now and get yourself up to speed with this material. You should also be comfortable using Microsoft Excel.

3 Teaching Method

To help students learn effectively I use two related teaching techniques, active learning and experiential learning. Active learning consists of two components – out-of-class learning and in-class learning. Out-of-class learning involves watching video lectures online prior to attending each class. The out-of-class lectures work through topics in detail. In-class learning involves the discussion of conceptual questions to get you thinking carefully about the topics you have been studying in the out-of-class lectures (active learning), and applications of the concepts to real world problems (experiential learning).

Out-of-class learning:

Students are required to watch pre-recorded lectures before attending each class. The pre-recorded lectures typically last for 15 - 25 minutes each. To incentivize you to watch the lecture prior to coming to class, you will have to complete a short multiple choice quiz on BLACKBOARD before the start of each class. You score either zero, one, or two points on each quiz, and these points count towards 15% of your final grade. Quizzes are graded as follows: 0% - 35% = 0; 35% - 70% = 1; 70% - 100% = 2

In-class learning:

In-class lectures typically take the following format:

1. A discussion of the latest events in the economy and their impact on financial markets and corporations.
2. Conceptual and numerical questions based on the video lectures for that day.
3. Discussion of a real world example using the concepts covered.
4. Applying concepts to case studies and homework problems.

The classes are meant to be fun and interesting for students. Students are expected to contribute frequently. This format should challenge you to think critically about concepts rather than focusing on memorization.

The class format is the reverse of a typical class. I require you to watch video lectures outside the classroom to grasp the key concepts. In class, we build on these concepts and apply them to real world problems. I will allocate time in class for groups to work on all the homework problems. Occasionally you may be required to work on homework outside the classroom, but the majority of the homework problems will be completed during class time.
4 Groups

When you join a company you will have to work in a group or team. Working effectively in groups is an important skill to learn. You will work in groups of three or four students to complete ALL homework assignments. During classes group members will be required to sit next to each other as classes will involve considerable within-group discussions.

When groups are initially formed on the first day of class, each group will be asked to draw up and sign a one page contract regarding the expectations the group members have about what it takes to be a good, considerate group member. As a group member, you will be expected to abide by the terms of the contract.

In an extreme situation in which a group member has consistently violated the terms of the contract, the remaining group members may fire the group member, but only with the instructor’s permission. If a group member is fired, he/she will have to complete the homework assignments individually.

There will be 8 graded homework assignments to be completed in groups. These assignments will count towards 30% of your final grade. Each group will be asked to hand in one set of answers for each assignment. Late assignments will not be accepted except for the most serious of reasons.

<table>
<thead>
<tr>
<th>Assignment</th>
<th>Due Date</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Homework 1: Draw up and sign group contracts</td>
<td>18th Jan 2011</td>
<td>1</td>
</tr>
<tr>
<td>Homework 2: Beta Management Company</td>
<td>1st Feb 2011</td>
<td>3</td>
</tr>
<tr>
<td>Homework 3: Testing the CAPM</td>
<td>8th Feb 2011</td>
<td>3</td>
</tr>
<tr>
<td>Homework 4: Students vs Warren Buffett</td>
<td>15th Feb 2011</td>
<td>3</td>
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<tr>
<td>Homework 5: Anomalies</td>
<td>22nd Feb 2011</td>
<td>5</td>
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<tr>
<td>Homework 6: Trading Strategies at JP Morgan and Numeric</td>
<td>1st Mar 2011</td>
<td>4</td>
</tr>
<tr>
<td>Homework 7: Harvard Management Company</td>
<td>5th Apr 2011</td>
<td>5</td>
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<tr>
<td>Homework 8: International Asset Allocation</td>
<td>19th Apr 2011</td>
<td>6</td>
</tr>
</tbody>
</table>

5 Class Meetings

I expect that students watch the pre-recorded video lectures, read assigned readings, and complete online quizzes before class. Students will be required to sit with their group members in class. Students are responsible for all announcements made in class.

Most classes will focus on solving either conceptual or numerical problems. You should bring a calculator to every class. In addition, many classes will focus on how to solve problems using Excel. Any students with Laptop computers are encouraged to bring them to class.

Some students may use Apple Computers. The functionality of Excel differs across Apple and Windows-based computers. I will be teaching using a Windows-based computer. I will not be able to provide additional support for people using Apple computers as I only use Windows-based computers.
All cell phones must be switched off prior to the start of class. I consider the use of cell phones during class to be rude and inconsiderate to your fellow students.

6 Course resources

Powerpoint Slides: Available from course website  
Online Lectures: Available from course website  
Additional Readings: Available from course website  
Harvard Business School Cases: http://cb.hbsp.harvard.edu/cb/access/7756265

There are five Harvard Business Cases used in this course. They can be downloaded via the link provided above. Harvard charge $3.95 per case so the cost is approximately $20. The charge would be $7 per case at the University Bookstore, so I decided that having you purchase the cases online was a more cost effective option.

There is no textbook required for this class. Investments textbooks are very expensive, and while there are a number of excellent textbooks available on the topics of investment management and portfolio theory, none cover all of the topics to be discussed in this class. I have multiple copies of these textbooks which I will place on reserve at the library. If you want to purchase a book I would recommend looking at all the available books first. They differ substantially in their content:

Bodie, Kane, and Marcus, Investments, 5th, 6th, 7th or 8th edition (McGraw Hill): A good overview of many topics. Not very technical, and relatively little emphasis is placed on how to implement theories and strategies in reality.

Elton, Gruber, Brown, and Goetzmann, Modern Portfolio Theory and Investment Analysis, 6th edition (Wiley): Doesn’t cover as many topics as BKM, but the topics it covers are covered in more detail. The mathematical content is substantially greater than that in BKM.

Grinold, and Kahn, Active Portfolio Management, 2nd Edition (McGraw Hill): This book focuses on how to form portfolios that will earn abnormal returns. As such, the authors assume that readers understand many important concepts, such as the CAPM, prior to reading the book. A good book for students with a strong interest in active portfolio management.

Benninga, Financial Modeling, 2nd or 3rd Edition (MIT Press): The focus of this book is on how to apply financial theory in reality. Rather than carefully describing financial theory, Benninga focuses on how you operationalize the theory in Microsoft Excel. The book covers the vast majority of empirical applications covered in this class, but the writing style is terse. A great book if you want to learn more about Excel and how to program in Visual Basic.
7 Course Evaluation

Your final grade will be based on points earned in exams, group assignments, online quizzes, and class participation. These items will be weighted according to the following schedule:

<table>
<thead>
<tr>
<th>Contribution</th>
<th>Weight</th>
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<tbody>
<tr>
<td>Individual Classroom Contribution</td>
<td>10%</td>
</tr>
<tr>
<td>Online Quizzes</td>
<td>15%</td>
</tr>
<tr>
<td>Group Assignments</td>
<td>30%</td>
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<tr>
<td>Exam</td>
<td>45%</td>
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I expect the grade distribution in the course to follow the distribution below, but I reserve the right to alter the distribution as I deem necessary:

- A: 35%
- B: 60%
- C: 5%
- D or F: 0%

Individual Classroom Contribution:

Class participation is an important part of the course. I consider such things as asking thoughtful questions, attendance, respecting your fellow classmates’ views on particular issues, contributing to a positive atmosphere in the class, and preparation for the scheduled lecture topic as class participation.

Exams:

There will be one exam. The exam will cover material from lectures, assigned readings, and assigned problems. The goal is to test the level of comprehension and not merely the memorization skills of the student. The exam will consist of 40 multiple choice questions. There will be no formula sheet.

To discourage guessing I will be adopting a policy of negative marking: If you get the correct answer you earn one point. If you leave an answer blank you get zero. If you answer a question, but your answer is incorrect you will lose one point.

The exam is on 8th March. If you have conflicts, please drop the course now. Absence from the exam will not be excused except for the most serious reasons. Such serious circumstances must be validated in writing by an appropriately accredited professional (i.e. medical doctor). The exam counts for 45% of your final class grade. There will be no final exam for this class.
8 Other policies

Fairness:

I strive to treat students with dignity and fairness and to be particularly sensitive to the diversity that exists within the student body. No discriminatory remarks should be made with regard to gender, race, age, ethnicity, sexual orientation, or disability. If you have a disability that may require some modification of seating, testing, or any other class requirement, please let me know as soon as possible so that appropriate arrangements can be made. Additional assistance is available from the Office of Disability Services for Students.

Absences and Late Assignments:

As a matter of courtesy, I would appreciate an email or phone message if you unable to attend class. Late assignments will not be accepted for credit, except for the most serious of reasons. Absence from the exam will not be excused, except for the most serious reasons.\(^1\) Such serious circumstances must be validated in writing by an appropriately accredited professional (e.g. medical doctor). Any unexcused absences will result in a grade of zero.

Contacting the Instructor:

Emails should ONLY be used for matters related to COURSE ADMINISTRATION. I will NOT answer technical questions via email. I am happy to discuss issues of concern to you on an individual basis during office hours. If you are unable to attend regular office hours an individual appointment can be set up. I ask that you let me know the subject matter so that I can be prepared. Typically I schedule 20 minute appointments, but if you need more time, we can arrange it.

Appeals:

Grading errors should be corrected. Appeals must be in writing and include a description of the question that needs to be re-examined as well as an explanation of why the original grade was incorrect. In general, the entire document will be checked for grading errors, and correcting any errors could either raise or lower the overall score.

Academic Misconduct:

It is my sincere hope that no student in this class submits work that is not his or her own. If I determine that any assignment was not written solely by the student whose name appears on the assignment, the student will be reported to the Academic Integrity Review Committee which recommends appropriate sanctions to the Office of Student Conduct. There will be no exception to

\(^1\) Students are allowed to make up examinations which have been missed due to illness, mandatory religious obligations, University activities, or other unavoidable circumstances.
this rule. Please visit the following website for more information on the University's Code of Academic Integrity and possible sanctions: http://academicintegrity.rutgers.edu/integrity.shtml.

**Grievance Policy:**

Student concerns regarding this course should first be discussed with me, the faculty member teaching this course. If we can't resolve the complaint, you may contact the Chair of the Finance and Economics Department, Professor Ivan Brick, 973-353-5155, ibrick@andromeda.rutgers.edu.

9 **Tentative Course schedule**

01/18/2011 Introduction and review of Market Efficiency.
- Watch the following online video lecture prior to class:
  - Market efficiency
- Complete online quiz prior to class.
- Homework 1 due by the end of class.

01/25/2011 Risk Aversion, Utility Functions, and Portfolio Theory
- Watch the following online lectures prior to class:
  - Returns, Risk, and Risk Aversion
  - Correlation and Risk Reduction
  - Portfolio Theory
- Complete online quizzes prior to class.
- In-class lecture involves calculations. Bring a calculator.

02/01/2011 The Capital Asset Pricing Model
- Watch the following online lecture prior to class:
  - The CAPM
- Complete online quiz prior to class.
- In-class lecture involves use of Excel. Bring a Laptop if you have one.
- Homework 2 due by the end of class.

02/08/2011 Reality and the CAPM; Multifactor Models
- Watch the following online lectures prior to class:
  - Reality and the CAPM
  - Multifactor Models
- Complete online quiz prior to class.
- In-class lecture involves use of Excel. Bring a Laptop if you have one.
- Homework 3 due by the end of class.

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2 The exam dates are fixed. The outline of topics to be covered, however, is subject to change depending upon the speed at which we progress through the material. Students will be notified of any changes in the schedule at least one class in advance.
02/15/2011 Performance Evaluation
   Watch the following online lectures prior to class:
   a. Performance Evaluation
   b. Performance Evaluation in Excel

   Complete online quiz prior to class.
   In-class lecture involves use of Excel. Bring a Laptop if you have one.
   Homework 4 due by the end of class.

02/22/2011 Stock Market Anomalies
   Student Presentations on major stock market anomalies (Homework 5).

03/01/2011 Fund Strategies: JP Morgan and Numeric Investors
   Watch the following online lectures prior to class:
   a. Institutional Investors

   Required Reading: “The Arithmetic of Active Management”
   “HBS Case: Behavioral Finance at JP Morgan”
   “HBS Case: Numeric Investors”

   Complete online quiz prior to class.
   Homework 6: due by the end of class.

03/08/2011 EXAM (in class)
   Covers material from 18th January to 1st March 2011. Exam lasts 1 hour 50 minutes.
   Remember to bring a calculator and a pencil.
   After the exam:
   Pizza
   DVD on Long Term Capital Management (A failed hedge fund).

03/15/2011 SPRING BREAK

03/22/2011 Portfolios and Matrix Algebra followed by a guest speaker
   Watch the following online lectures prior to class:
   a. Portfolios and Matrices: Matrix Review
   b. Portfolios and Matrices: Portfolios
   c. Portfolios and Matrices: Excel (Optional – covered in class)

   In-class lecture involves use of Excel. Bring a Laptop if you have one.

03/29/2011 The Mechanics of Portfolio Theory
   Watch the following online lectures prior to class:
   a. Portfolio Allocation: The Mechanics
   b. Portfolio Allocation: Excel (Optional – covered in class)
   c. Portfolio Allocation, no short sales, and Solver (Optional – covered in class)

   In-class lecture involves use of Excel. Bring a Laptop if you have one.
   Start Homework 7.
04/05/2011 HBS Case: Harvard Management Company
Complete Homework 7.
Class Discussion: Portfolio Allocation at Harvard Management Company

04/12/2011 Black-Litterman Asset Allocation
Watch the following online lectures prior to class:
  a. Problems with Expected Returns
  b. The Black-Litterman Model
  c. The Black-Litterman Model: Excel (Optional – covered in class)
Complete online quiz prior to class.
In-class lecture involves use of Excel. Bring a Laptop if you have one.
Start Homework 8.

04/19/2011 Applying the Black-Litterman Model
Complete Homework 8.
Class Discussion: International Asset Allocation

04/26/2011 Guest Speaker and Course Conclusion