APPLICATION PROCEDURES
Please complete the attached application form and return it by April 15, 1992. Applications received after this date will be accepted on a space available basis. The fee for the Conference is $605 per person. This includes learning materials, receptions, and coffee breaks; it does not cover food and lodging which are to be paid directly to the hotel by the participant. For participants affiliated with governmental and other non-profit organizations, there is a reduced rate of $305 per person.

HOTEL RESERVATIONS
Sufficient rooms are reserved at the Mohonk Mountain House for all of the Conference participants. Participants should register for the conference by returning the application form. Hotel reservation forms will be sent to participants after their conference application forms have been received.

CONFERENCE FACULTY AND STAFF
Tomas A. Abbott, III, Assistant Professor of Economics, Graduate School of Management, Rutgers University
Linda S. Brennan, Administrative Assistant, Graduate School of Management, Rutgers University
Michael A. Crew, Professor of Economics, Graduate School of Management, Rutgers University
Keith J. Crocker, Associate Professor of Economics, Pennsylvania State University
Paul R. Kleindorfer, Universal Furniture Professor of Economics and Decision Sciences, Wharton School, University of Pennsylvania
William E. Kovacic, Associate Professor, George Mason University School of Law
Robert H. Patrick, Associate Professor of Mineral Economics, Colorado School of Mines

For further information, please contact:
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Graduate School of Management
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Phone: (201) 648-5049 (office)
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(908) 221-0435 (home fax)
ELEVENTH ANNUAL CONFERENCE OF THE ADVANCED WORKSHOP

Wednesday, May 27, 1992

4:30 - 6:00  Welcome to Conference—Michael Crew
Discussant: William E. Kovacic
William B. Tye: The Fair Allowed Rate of Return With Regulatory Risk

12:15 - 1:45 Luncheon

1:45 - 3:00 Concurrent Sessions:
Chair: Art Smith
Discussants: Patrick Garzillo and Howard M. Spinner
Thomas A. Abbott, III, and Michael A. Crew: Usage Based Pricing of Local Telephone Service: Strategic Benefits and Regulatory Dangers
Michael Robinson: Exoteric Economics: A Compact and Elegant Regional Analysis System

6:00 - 9:00 Cocktail Hour, Dinner & Speech
"Critical Mass for Creativity: Long Term Business Solutions through the QIT Process"
Lawrence J. Cataldo, Bell Communications Research

Thursday, May 28, 1992

8:45 - 10:30 Concurrent Sessions:
Chair: Lorraine M. Scudieri
Discussants: Olaf Hausgaard and Glenn Meyers
Y. Lydia Hsieh: Straight Fixed Variable (SFV) Rate Design: An Evaluation Based on the Theory of Economic Welfare Analysis
William J. Golemboski: An Application of Option Pricing Theory to the Valuation of Interruptible Service Contracts for Electricity

3:00 Exercise Break

6:00 - 9:00 Cocktail Hour, Dinner & Speech
"Communications in the Gulf War"
Major David Ward, United States Marine Corps and New York State Department of Law

Friday, May 29, 1992

9:00 - 10:30 Concurrent Sessions:
Chair: John Kling
Discussants: Subhash Gupta and Carlos Salazar
Donald Kriedel: Modeling the Demand for Custom Calling Features in the Presence of Discounts
Rhon Baiman: A Nominal Total Bill Model For Estimating Time Of Day Residential Telephone Usage Price Elasticities Of Demand
Jain-Shing Chen and R. Bruce Williamson: Business Demand for Directory Assistance Call Completion: A Simultaneous Choice Analysis

10:30 - 11:00 Coffee Break

11:00 - 12:55 Chair: Kent Bjornstad
Discussants: Lawrence P. Cole and Kent Currie
Padmanabhan Srinagesh: A Dynamic, Stochastic Model of Customer Choice
Dallas Burtraw: The Analytics of Social Costing for a Regulated Industry

12:55 - 1:00 Coffee Break

Chair: John J. Dura
Discussants: Robert Camfield, Richard E. Schuler, Jr., and Richard Simnett
Wanda Grude: Revisiting Regulatory Risk: A Ratepayers' Perspective
Robin A. Prager and David J. Salant: The Effects of Deregulation on the Cable Television Industry
Thomas P. Lyon: Incentive Regulation with Dead Bands and Sharing Rules

1:00 Closing Remarks—Michael Crew

Lunch
Rutgers, The State University of New Jersey  
Graduate School of Management  
Center for Research in Regulated Industries  
Advanced Workshop in Regulation and Public Utility Economics  
Eleventh Annual Conference  
Mohonk Mountain House, New Paltz, New York, May 27-29, 1992

Application

Name__________________________
Title__________________________
Company_______________________
Address________________________
Telephone_______________________  Fax Number_______________________

Billing Information:
☐ Payment enclosed*  
☐ Send invoice to participant at above address  
☐ Send invoice to:_________________________

Fees: The fee for the conference is $605 per person which includes beverages and instructional materials. Food and lodging are not included.

Government Rate: Members of non-profit organizations may apply for the reduced enrollment fee of $305 per person.
☐ I would like to apply for the government rate of $305.

Volume Discount: Second and subsequent applications received in the same envelope will receive a 5% volume discount.

Telephone Reservations: You may register for the Conference by telephone (201-648-5049), however, your call should be followed up by a completed signed application form. 
☐ This form confirms a telephone reservation.

CANCELLATION POLICY: Until April 15, 1992 refunds will be allowed in full. After this date the conference fee is due in full whether or not the participant actually attends the conference. Substitutions may be made at any time.

Signature of Participant:

Please return completed application form by April 15, 1992** to:
Linda S. Brennan, Rutgers University, Graduate School of Management, 180 University Avenue, Newark, NJ 07102
or FAX your application to: (201)648-1348.

* Make check payable to “Rutgers University.” Credit cards are not acceptable for payment of conference fees.
** Applications received after April 15, 1992 will be admitted on a space available basis.