**Wednesday, June 1, 2005**

- **5:30 - 7:00** Registration
- **7:00** Reception
  - Diamond Club & Sammy’s Bar
- **8:00** Welcome and Introduction to Conference: **Michael A. Crew & Paul R. Kleindorfer**
  - Dinner & Speech: **Johnny Thijs**, CEO – La Poste / De Post Belgium

**Thursday, June 2, 2005**

- **7:30** Breakfast
- **9:00 - 10:40** Concurrent Sessions
  - **REGULATION & WORKSHARING**
    - Chair: Helen Jenkins
    - Discussants: Axel Gautier, Robert W. Mitchell, & Catherine Harper
    - **P. De Donder, H. Cremer, P. Dudley & F. Rodriguez**: Welfare Implications of Alternative Price Control Structures in the Postal Sector
    - **H. Cremer, E. de Villemeur, B. Roy, & J. Toledano**: Worksharing, Competition, and Bypass in the Postal Market
    - **John Panzar**: Combining Liberalization and Unbundling Policies in Postal Markets
  - **RESTRUCTURING I**
    - Chair: David Williams
    - Discussants: Gene Del Polito, Stephen Ferguson & David Treworgy
    - **Joy Leong & Amelia Porges**: The Privatization of Japan Post: Ensuring a Level Playing Field
    - **Shoji Maruyama**: Competition Structure and Future Reform in Japan: From the Viewpoint of International Comparison
    - **V. Ranganathan**: The Decline and Fall of the Indian Postal Service
- **10:40 - 11:00** Coffee Break
- **11:00 - 12:40** Concurrent Sessions
  - **DEMAND I**
    - Chair: George A. Omas
    - Discussants: Heikki Nikali & Menahem Spiegel
    - **Matthew Harding**: Mail Demand Models
    - **Peter Koppe**: Demand for Postal Products in Dependence on Communications Requirements
    - **Urs Trinkner & Martin Grossman**: Short and long run Trends of Mail Demand in Switzerland
  - **RESTRUCTURING II**
    - Chair: Charles E. Fattore
    - Discussants: Robin Nutall, Leon Pintsov & Thomas Sharkey
    - **John Haldi & William J. Olson**: Enhancing Competition By Unbundling the Postal Administration
    - **R. Santos, A. Pimenta & S. Beatriz Henriques**: Accessing the Cost of the Portuguese Postal Network
    - **Edward Pearsall**: How Efficient Is the U. S Postal Service?
- **12:40 - 2:00** Lunch
  - Windows of Antwerp & Sammy’s Bar
**Thursday, June 2, 2005 (CONTINUED)**

**2:00 - 3:30 Concurrent Sessions**

**Pricing**

Chair: Robert Curry  
Discussants: Alex Dieke, Siôn Jones & David Murphy  
Joan Calzada: The Regulation of the Access Charges under Two-tier Pricing  
B. Friedli, M. Finger, D. Krähenbühl, U. Trinkner: Exploring the “Last Mile” in the Postal Sector  
Roger Hill & Richard Robinson: Establishing Non-Uniform Access Prices in the U.K.

**Legal**

Chair: Catherine Churchard  
Discussants: Joy Leong, Damien Geradin, & Mark van der Horst  
Fernando Diez Estella: Abusive Practices in the Postal Services  
Richard Eccles & Pauline Kuipers: Differential Postal Services Regulatory Experiences in the EC Member States  
Alessandra Fratini & Fabio Filpo: The New EC Framework for State Aid to Public Services: Where Do We Stand Now?

3:30 Break

7:00 Reception  
Diamond Club & Sammy’s Bar

8:00 – Dinner & Speech: James C. Miller III, Chairman of the Board of Governors, USPS

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**Friday, June 3, 2005**

7:30 Breakfast  
Windows of Antwerp

9:00 - 10:40 Concurrent Sessions

**Development**

Chair: Thomas Baldry  
Discussants: Anthony Alverno, David Rawnsley, & David Stubbs  
George Houpis, Almudena Lara & Mark Williams: Valuing and Financing the Universal Postal Service in a Liberalised Market - Lessons from a Developing Country  
Charles Kenny: Questioning the Monopoly-Supported Postal USO in Developing Countries  
Ralf Wojtek: A Future for the UPU

**Innovations**

Chair: Bill Worth  
Discussants: Michael MacClancy & Stanley Wong  
Helmut Dietl, C. Felisberto, M. Finger, A. Grütter & M. Lutzenberger: The Effect of Regulation on Innovation in the Postal Sector  
J. Leong, D. Levy, M. Plunkett, L. Buc: The Evolution of NSAs in the United States from Capital One to Bank One  
Michael Plunkett & Jessica Dauer: Acquisition Mail and the Lifetime Customer Value

10:40 - 11:00 Coffee Break

11:00 - 12:40 Concurrent Sessions

**Liberalization & Quality**

Chair: Ingo Willems  
Discussants: João Castro, Leonardo Mautino, & Anton van der Lande  
Tom Balogh, Roisin Doherty, Ian Leigh & Richard Moriarty: The Economic Implications of Quality of Service Regulation in a Liberalised Postal Market  
Gregory Swinand & Siôn Jones: Estimation of Consumers' Willingness to Pay for Quality of Service in Post  
John Hearn: Ensuring Provision of Universal Service in a Fully Liberalised Market

**Demand II**

Chair: John A. Reynolds  
Discussants: Michael Scott & Alan Robinson  
R. Cohen, M. Robinson, J. Waller, & S. Xenakis: Upstream Advantages of Incumbents  
Luis Jimenez, Y. Suczek, E. Diakova & C. Szeto: Generational Analysis of Mail Users  
F. Nader: Analysis of Shifts among Postal Products
Friday, June 3, 2005 (CONTINUED)

12:40 - 2:00  Lunch  Windows of Antwerp & Sammy’s Bar

2:00 - 3:30  Concurrent Session

**COMPETITION**  Scala 3
Chair: Doris Hildebrand
Discussants: Paul Smith & Vincenzo Visco-Comandini, & Ian Volner

**Eric van Damme:** Regulating Access to Stimulating Competition?

**Denis Sparas & Natasa Kocjancic:** Essential Facility Doctrine - Access to the Network

**Sean Ennis:** When is Postal Delivery a Natural Monopoly?

**TRANSFORMATION & STRATEGY**  Scala 1&2
Chair: Lars Vesterlund
Discussants: Derek Osborn, Robert Reisner, & Michael Shinay

**Bernhard Bukovc & Jutta Fabjan:** The Blind Men and the Elephant or the Need to Reinvent the USO

**John Dodgson & Jan Peter van der Veer:** Postal Business Strategies in Europe

**Eugene A. Columbo:** The Postal Choice - Traditional, Evolutionary or Revolutionary

3:30  Break

7:00  Reception  Diamond Club & Sammy’s Bar

8:00 – Dinner & Speech: **Stefan Keh**, President - Postal Automation Division, Siemens AG  Scala 3&4

Saturday, June 4, 2005

7:00  Breakfast  Windows of Antwerp

9:00 - 10:35  **USO I**  Scala 1&2
Chair: Ralph Carter
Discussants: Geoff Bickerton, Robert Campbell, & Wolfgang Pickave

**Per Jonsson:** The Real Graveyard Spiral

**Peter Karlsson:** The Costs of USO and the Pricing of Postal Services – the Experiences of Finland Post

**Bernard Roy, Xavier Ambrosini & Francois Boldron:** Universal Service Obligations in the Postal Sector - Economic Learning from Cross Comparisons

10:35 - 11:05  Coffee Break

11:05 - 12:55  **USO II**  Scala 1&2
Chair: Bernard Damiens
Discussants: Tarjei Weseth, Marc-André LeBlanc, & Sture Wallander

**Gennaro Scarfiglieri, Paolo Stanzani & Stefano Gori:** Assessing USO Burden Sustainability under Different Market Power Conditions

**Gonzales d’Alcantara:** Profitability of the Universal Postal Service Provider in a Free Market with Economies of Scale in Collect and Delivery

**Michael A. Crew & Paul R. Kleindorfer:** Assessing the Welfare Effects of Entry in the Postal Sector

12:55 - 1:00  Concluding Remarks – Michael A. Crew

1:00  Lunch (Conference Ends)  Windows of Antwerp
The following edited books resulted from Previous Postal Conferences:


The following is a text on postal economics:


All books are published by Springer (formerly Kluwer Academic Publishers). For information on ordering the books, please contact Springer at [www.springeronline.com](http://www.springeronline.com)

**CONFERENCE STAFF**

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The **Center for Research in Regulated Industries (CRRI)**, located at Rutgers University, aims to further study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, consultants, and regulatory commission staff. The Center has over twenty-five years of experience providing research, instruction, conferences, courses, seminars, and workshops in economics of network industries. The Center’s *Journal of Regulatory Economics* is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics. Other research from the Center’s programs has been published in the book series *Topics in Regulatory Economics and Policy*.

The **Center for Research in Regulated Industries** is pleased to be the recipient of The Hermes Award, 1992, awarded by the European Express Association.
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Tom Balogh, Postal Services Commission

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Alan Robinson, Direct Communications Group

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Ricardo G. Santos, Economist, CCT Correios de Portugal S.A.

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Thomas Sharkey, Director - Strategic Planning and Performance Reporting, Office of the Inspector General, USPS

Michael J. Shinay, Associate Partner, IBM Business Consulting Services

Paul Smith, Deputy Director, Retail, Postal Services Commission
### 13th Conference on Postal and Delivery Economics

**Speakers, Discussants, & Chairs (Continued)**

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<th>Affiliation</th>
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<td>Bill Worth</td>
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### Organizing Committee

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<th>Name</th>
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UPDATED May 26, 2005
The conference will be held in Antwerp, Belgium. The conference site is:

Astrid Park Plaza
Koningin Astridplein 7, Antwerp 2018, Belgium
Phone: +32 3 203 12 77; Fax: +32 3 203 12 75

Hotel reservation forms can be obtained at our web site (http://crri.rutgers.edu/post/). The reservation forms must be sent to the Astrid Park Plaza. The Conference rates for the hotel are €194 a night for a daily room single use with meals and €272 for double room with meals. The rates for two days before and after the conference are €106 per night for single and €126 for a double. Please note on reservation form that you are attending the 13th CPDE (Rutgers University). The deadline for reservations is May 15th, after this date we cannot guarantee room availability.

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  - Online access to the conference proceedings
  - A CD-ROM with complete proceedings (papers and presentations) after the conference.
  - A copy of the edited volume resulting from the conference (approximately 6 months after the conference).

Please forward the Registration Form to Jeremy T. Guenter at:

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