Advanced Workshop in Regulation and Competition
1999–2000

COMPETITIVE CHALLENGE IN NETWORK INDUSTRIES

November 12, 1999
PROVIDING ACCESS UNDER COMPETITION

January 7, 2000
MAKING PROGRESS TO COMPETITION

April 14, 2000
REGULATORY IMPLICATIONS OF INCREASING COMPETITION

19th Annual Conference
Lake George, Bolton Landing, New York ● May 24–26, 2000

13th Annual Western Conference
Monterey, California ● July 5–7, 2000

CENTER FOR RESEARCH IN REGULATED INDUSTRIES
Networking Industries—telecommunications, electricity, gas, water, postal, etc.—are currently undergoing major changes, the most significant being entry of competitors and the resulting impact on regulation. The Workshop presents some of the latest economic thinking used to analyze major current problems of network industries. Competition, incentives for efficiency, and the increased use of market rather than regulatory processes outline in very broad terms the material to be covered. In addition, the Workshop will provide some of the latest legal thinking and its economic impact upon the increasingly competitive environment of network industries.

OBJECTIVE
To Promote a better understanding of competition in network industries and applying it in their company or regulatory commission.

WHO SHOULD ATTEND?
Individuals interested in developing a better understanding of competition in network industries and applying it in their company or regulatory commission.

APPROACH
The Workshop is organized annually as three one-day meetings combined with a two-day conference in the Eastern U.S. and a second two-day conference on the West Coast. The meeting format is designed to allow for both presentation of recent research and the open discussion of new ideas. The topics covered provide not only the latest research on competitive developments in network industries, but also instructions on subjects required for a better understanding of competition.

SCHEDULE AND TOPICS OF THE 1999-2000 WORKSHOP

Three one-day meetings held at Rutgers University, School of Management, Newark, NJ, beginning at 10:00a.m. and ending at 4:00 p.m.:

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<tr>
<td>PROVIDING ACCESS UNDER COMPETITION</td>
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<tr>
<td>Michael A. Crew (Rutgers University) and Paul R. Kleindorfer (University of Pennsylvania): “Some Guidelines for Network Access”</td>
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<td>Brenda Kahn (AT&amp;T), “Alternative Access Provision”</td>
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<td>Terry Howson (GPU), “Strategy for Distribution Companies”</td>
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<td>Colin Loxley (PSE&amp;G), “Efficient Pricing for Bypass”</td>
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<td>MAKING PROGRESS TO COMPETITION</td>
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<td>Bob Jacob (Sprint), “Evaluating Local Competition,”</td>
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<td>Harold Ware (NERA), “Bundled Services and RBOC Entry into Long Distance”</td>
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<td>REGULATORY IMPLICATIONS OF INCREASING COMPETITION</td>
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<tr>
<td>William Kovacic (George Washington University), “Legal Aspects of Competition in Networks”</td>
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<td>Karl McDermot (McDermot Associates) and Agustin Ros (NERA), “Drivers to Competition in the Local Exchange”</td>
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<td>Mark Reeder, (New York PSC) “Fairness and Efficiency in Pricing Electricity Distribution”</td>
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<td>John Del Monica (PSE&amp;G), “The Competitive Potential of Distributed Generation”</td>
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The 19th Annual Conference
The Sagamore, Lake George, Bolton Landing, New York, 4:00 p.m. Wednesday, May 24, through 1:00 p.m., Friday, May 26, 2000

The 13th Annual Western Conference
The Doubletree Hotel, Monterey, California, 4:00 p.m. Wednesday, July 5, through 1:00 p.m., Friday, July 7, 2000.
FACULTY

Michael A. Crew: Professor of Economics, School of Management, Rutgers University and Director of the Center for Research in Regulated Industries

Paul R. Kleindorfer: Universal Furniture Professor of Economics and Decision Sciences, University of Pennsylvania

William E. Kovacic: Professor of Law, George Washington University, School of Law

Robert H. Patrick: Associate Professor of Economics, School of Management, Rutgers University

Menahem Spiegel: Associate Professor of Economics, School of Management, Rutgers University

Dennis Weisman: Associate Professor of Economics, Kansas State University

Associated Rutgers University Faculty:

Ronald Harstad, Associate Professor of Economics, School of Management

Micheal Rothkopf, Associate Professor of Economics, School of Business

Emilio Venezian, Associate Professor of Economics, School of Management

WORKSHOP ORGANIZING COMMITTEE

Shimon Awerbuch
Kent Currie (Ameritech)
Michael A. Crew (Rutgers University)
William Deehan (Cen. Vermont Pub. Serv.)
Christopher Garbacz (Miss. Public Util. Staff)
Wayne Hallard (Bell Atlantic)

Brenda Kahn (AT&T)
Robert A. Levin (NY Mercantile Exchange)
Colin Loxley (Public Service Electric & Gas)
Joseph P. Oates (Consolidated Edison)
David Pitcher (Bell Atlantic)
Mark Reeder (NY Pub. Service Comm.)

Agustin Ros (NERA)
Joseph Schuh (Rutgers University)
Richard Schuler (NY Pub. Service Comm.)
Richard Simnett (Bellcore)
Mark Smith (U.S. Postal Service)
J. Douglas Zona (Cornerstone Research)

WESTERN CONFERENCE ORGANIZING COMMITTEE

Jasmin Ansar (Pacific Gas & Electric)
Jeremy Bloom (Electric Power Research Inst.)
Jerry Brooks (Pacific Bell)
Michael A. Crew (Rutgers University)

Fred Curry (California Public Utility Comm.)
Christopher Garbacz (Miss Public Util. Staff)
John Juriewitz (Southern California Edison)
Dennis Keane (Pacific Gas & Electric)

Carl Pechman (LECG)
Cliff Rochlin (Southern California Gas)
David Salant (LECG)
Larry Schelhorse (Sempra Energy)
CALL FOR PAPERS
Persons interested in presenting papers are invited to submit abstracts not exceeding two double-spaced pages for consideration for either of the two conferences. Abstracts for the 13th Annual Western Conference are due November 30, 1999 and those for the 19th Annual Conference are due December 17, 1999. Please indicate which conference you are applying and whether you would be prepared to present the paper at either one. Abstracts may be faxed to 973-353-1348 or email to guenter@business.rutgers.edu.

The Workshop Organizing Committee is responsible for the selection of the 19th Annual Conference program. The Western Committee is responsible for selection of the Western Conference Program. Decisions on papers will be conveyed promptly. Copies of the completed papers are due April 14, 2000, for the Eastern and May 12, 2000, for the Western Conference.

All persons presenting papers are required to register for the conference at the reduced enrollment fee of $715 (govt. $360) for the Eastern and $755 (govt. $400) for the Western Conference, provided that completed application forms are received by February 29, 2000. After this date, the full conference fee will apply. In case of full-time faculty of colleges and universities selected for the program, an honorarium plus full support for registration and lodging may be available.

CONTACTING THE CENTER FOR RESEARCH IN REGULATED INDUSTRIES
Home Page: http://www.rci.rutgers.edu/~crri
Address: School of Management • 180 University Avenue • Newark, NJ 07102-1897
Phone: 973-353-5049 (office) • 973-353-1348 (fax)
Email: guenter@business.rutgers.edu (Jeremy Guenter) or mcrew@andromeda.rutgers.edu (Michael A. Crew)

REGISTRATION INFORMATION
To register, please complete and return the form below. Registrations are accepted by mail, email, fax, or telephone. Please confirm telephone registrations by sending a completed and signed application form. The deadline for Workshop applications is October 29, 1999. Applications after October 30, 1999, will be admitted on a space available basis.

Volume Discount: Second and Subsequent received in the same envelope or fax or made at the same time by phone or email will receive a 5% volume discount.

Payment Information: Make checks payable to “Rutgers University” and mail to Jeremy Guenter at the above address. VISA and Master Card are accepted forms of payment for registration fees. Fees include prescribed learning materials, meals at Newark meetings, all receptions, and coffee breaks, but do not include lodging and meals at residential meetings. The government rate registration fee is available to government employees. Rates for the Annual Conference and Western Conference apply only for applications received by December 31, 1999; after this date full rates apply.

REGISTRATION FORM: Advanced Workshop in Regulation and Competition 1999-2000

Name_______________________________________________
Title________________________________________________
Company______________________________________________
Address______________________________________________
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Telephone______________________________________________
Fax____________________________________________________
Email__________________________________________________

Billing Information:
☐ Payment enclosed.
☐ Send invoice to participant at above address.
☐ Send invoice to _________________________________________

☐ Charge to ☐ VISA ☐ Master Card #________________________ Exp._____/_______

CANCELLATION POLICY: Until October 30, 1999 cancellation is allowed without penalty and refunds will be allowed in full. After this date, the indicated fee is due in full whether or not the participant actually attends. Substitutions may be made at any time.

Signature of Participant:_________________________________