

# **Advanced Workshop in Regulation and Competition 1999–2000**

---

## **COMPETITIVE CHALLENGE IN NETWORK INDUSTRIES**

November 12, 1999

**PROVIDING ACCESS UNDER COMPETITION**

January 7, 2000

**MAKING PROGRESS TO COMPETITION**

April 14, 2000

**REGULATORY IMPLICATIONS  
OF INCREASING COMPETITION**

19th Annual Conference

**Lake George, Bolton Landing, New York ● May 24–26, 2000**

13th Annual Western Conference

**Monterey, California ● July 5–7, 2000**

## ADVANCED WORKSHOPS IN REGULATION AND COMPETITION

Networking Industries—telecommunications, electricity, gas, water, postal, etc.—are currently undergoing major changes, the most significant being entry of competitors and the resulting impact on regulation. The Workshop presents some of the latest economic thinking used to analyze major current problems of network industries. Competition, incentives for efficiency, and the increased use of market rather than regulatory processes outline in very broad terms the material to be covered. In addition, the Workshop will provide some of the latest legal thinking and its economic impact upon the increasingly competitive environment of network industries.

### OBJECTIVE

To Promote a better understanding of competition in network industries and applying it in their company or regulatory commission.

### WHO SHOULD ATTEND?

Individuals interested in developing a better understanding of competition in network industries and applying it in their company or regulatory commission.

### APPROACH

The Workshop is organized annually as three one-day meetings combined with a two-day conference in the Eastern U.S. and a second two-day conference on the West Coast. The meeting format is designed to allow for both presentation of recent research and the open discussion of new ideas. The topics covered provide not only the latest research on competitive developments in network industries, but also instructions on subjects required for a better understanding of competition.

### SCHEDULE AND TOPICS OF THE 1999-2000 WORKSHOP

Three one-day meetings held at Rutgers University, School of Management, Newark, NJ, beginning at 10:00a.m. and ending at 4:00 p.m.:

November 12, 1999

#### **PROVIDING ACCESS UNDER COMPETITION**

**Michael A. Crew** (*Rutgers University*) and **Paul R. Kleindorfer** (*University of Pennsylvania*): “Some Guidelines for Network Access”

**Brenda Kahn** (*AT&T*), “Alternative Access Provision”

**Robert A. Levin** (*New York Mercantile Exchange*), “Is FERC’s Transmission Policy Promoting or Endangering Commercial Markets?”

**Terry Howson** (*GPU*), “Strategy for Distribution Companies”

**Colin Loxley** (*PSE&G*), “Efficient Pricing for Bypass”

January 7, 2000

#### **MAKING PROGRESS TO COMPETITION**

**Shimon Awerbuch**, **Michael A. Crew** and **Paul R. Kleindorfer**, “Ownership and Governance of Transmission Networks”

**Bob Jacob** (*Sprint*), “Evaluating Local Competition,”

**Harold Ware** (*NERA*), “Bundled Services and RBOC Entry into Long Distance”

April 14, 2000

#### **REGULATORY IMPLICATIONS OF INCREASING COMPETITION**

**William Kovacic** (*George Washington University*), “Legal Aspects of Competition in Networks”

**Karl McDermot** (*McDermot Associates*) and **Agustin Ros** (*NERA*), “Drivers to Competition in the Local Exchange”

**Mark Reeder**, (*New York PSC*) “Fairness and Efficiency in Pricing Electricity Distribution”

**John Del Monica** (*PSE&G*), “The Competitive Potential of Distributed Generation”

The 19th Annual Conference

The Sagamore, Lake George, Bolton Landing, New York, 4:00 p.m. Wednesday, May 24, through 1:00 p.m., Friday, May 26, 2000

The 13th Annual Western Conference

The Doubletree Hotel, Monterey, California, 4:00 p.m. Wednesday, July 5, through 1:00 p.m., Friday, July 7, 2000.

### CENTER FOR RESEARCH IN REGULATED INDUSTRIES

The Center for Research in Regulated Industries, located at Rutgers University, aims to further the study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center has over twenty years of experience providing research, instruction, conferences, courses, seminars, and workshops in the economics of network industries. The Center’s Journal of Regulatory Economics is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics.

## FACULTY

**Michael A. Crew:** Professor of Economics, School of Management, Rutgers University and Director of the Center for Research in Regulated Industries

**Paul R. Kleindorfer:** Universal Furniture Professor of Economics and Decision Sciences, University of Pennsylvania

**William E. Kovacic:** Professor of Law, George Washington University, School of Law

**Robert H. Patrick:** Associate Professor of Economics, School of Management, Rutgers University

**Menahem Spiegel:** Associate Professor of Economics, School of Management, Rutgers University

**Dennis Weisman:** Associate Professor of Economics, Kansas State University

### Associated Rutgers University Faculty:

*Ronald Harstad*, Associate Professor of Economics, School of Management

*Micheal Rothkopf*, Associate Professor of Economics, School of Business

*Emilio Venezian*, Associate Professor of Economics, School of Management

## WORKSHOP ORGANIZING COMMITTEE

Shimon Awerbuch

Kent Currie (Ameritech)

Michael A. Crew (Rutgers University)

William Deehan (Cen. Vermont Pub. Serv.)

Christopher Garbacz (Miss. Public Util. Staff)

Wayne Hallard (Bell Atlantic)

Brenda Kahn (AT&T)

Robert A. Levin (NY Mercantile Exchange)

Colin Loxley (Public Service Electric & Gas)

Joseph P. Oates (Consolidated Edison)

David Pitcher (Bell Atlantic)

Mark Reeder (NY Pub. Service Comm.)

Agustin Ros (NERA)

Joseph Schuh (Rutgers University)

Richard Schuler (NY Pub. Service Comm.)

Richard Simnett (Bellcore)

Mark Smith (U.S. Postal Service)

J. Douglas Zona (Cornerstone Research)

## WESTERN CONFERENCE ORGANIZING COMMITTEE

Jasmin Ansar (Pacific Gas & Electric)

Jeremy Bloom (Electric Power Research Inst.)

Jerry Brooks (Pacific Bell)

Michael A. Crew (Rutgers University)

Fred Curry (California Public Utility Comm.)

Christopher Garbacz (Miss Public Util. Staff)

John Jurewitz (Southern California Edison)

Dennis Keane (Pacific Gas & Electric)

Carl Pechman (LECG)

Cliff Rochlin (Southern California Gas)

David Salant (LECG)

Larry Schelhorse (Sempra Energy)

## P

### A Gas & Electric

Arizona Public Service • Baltimore Gas & Electric • Boston Edison • Brooklyn Union Gas • Central Hudson Gas & Electric • Central Vermont Public Service Corp • Coastal Gas Markets • Consolidated Edison of New York • Duke Power Co. • Eastern Utility Associates • Edison Electric Institute • Elizabethtown Gas Co. • Entergy • Gas Company of New Mexico • Georgia Power • GPU Energy • Green Mountain Power • Green Mountain Energy Resources • Houston Industries • Independent Power Producers of New York • Louisiana Power & Light Co. • Long Island Lighting Co. • Michigan Consolidated Gas • Missouri Public Service • Montana Power • Nevada Power Co. • New England Electric • New England Power Services Corp. • New York Power Pool • New York State Electric & Gas Co. • Niagara Mohawk Power Co. • Northeast Utilities Service Corp. • Orange and Rockland Utilities • Pacific Gas & Electric • PECO Energy • PEPCO • Portland General Electric • Public Service Company of Colorado • Public Service Electric & Gas • Rochester Gas & Electric • San Diego Gas & Electric • Sempra Energy • Sierra Pacific Power • South Carolina Electric & Gas • Southern California Edison • Southern California Gas • Southern Company • Southern Connecticut Gas • Texas Utilities • Utilicorp United • Wisconsin Electric Power

### Telecommunications

Ameritech • AT&T • AT&T Bell Laboratories • Bell Atlantic • Bell Canada • Bell Communications Research • Bell South • British Telecommunications • Edmonton Telephones Corp. • GTE • Illinois Bell Telephone • MCI • Pacific Bell Telephone • Pacific Telecom • Rochester Telephone • Southern New England Telephone • Southwestern Bell • Sprint • US West

### Public and Regulatory Agencies

Alabama Public Service Commission • Bonneville Power Administration • California Energy Commission • California Public Utilities Commission • Canadian National Energy Board • Colorado Department of Law • Connecticut Division of Public Utility Control • Connecticut Office of Consumer Counsel • Connecticut Office of Policy Management • Delaware Office of the Public Advocate • District of Columbia Public Service Commission • Florida Public Service Commission • Idaho Public Utility Commission • Illinois Commerce Commission • Iowa State Utilities Board • Long Island Power Authority • Los Angeles Department of Water & Power • Maryland Public Service Commission • Massachusetts Department of Public Utilities • Minnesota Department of Department of Public Service • Mississippi Public Utilities Staff • Montana Public Service Commission • National Energy Board of Canada • Nevada Public Utility Commission • New Hampshire Public Utilities Commission • New Jersey Division of Ratepayer Advocate • New Jersey Board of Public Utilities • New Jersey Board of Regulatory Commission • New Jersey Department of Environmental Protection • New Jersey Public Advocate • New Mexico Public Service Commission • New York State Consumer Protection Board • New York State Department of Law • New York State Department of Economic Development • New York State Energy Office • New York State Energy Research & Development Authority • New York State Public Service Commission • Ohio Public Utility Commission • Oklahoma Corporation Commission • Oregon Public Utility Commission • Public Power Council • Sacramento Municipal Utility District • Tennessee Public Service Commission • Texas Public Utilities Commission • Tompkins County • U.S. Bureau of Labor Statistics • U.S. Department of Energy • U.S. Energy Information Administration • U.S. Federal Communications Commission • U.S. Federal Energy Regulatory Commission • U.S. Postal Rate Commission • United States Postal Service • V.A. Medical Center • Vermont Public Service Commission • Virginia State Corporation Commission • Washington Utilities & Transportation Commission • Wisconsin Public Service Commission

### Other Organizations

American Gas Association • Analysis Group • Analytical Support Network • Applied Economic Analysis • Applied Energy Group • Barakat & Chamberlin • Ballantrae International • Brattle Group • California Independent System Operator • Cambridge Systematics • Cato Institute • Cerna • Charles River Associates • Christensen Associates • CINergy • Converge Technologies • Cornerstone Research • Deloitte and Touche • EconONE • Economic Decisions • Economic Studies Inc. • Economics Research Group • Electric Power Research Institute • Energy Management Association • Federal Reserve Bank of Cleveland • General Electric Co. • Group G • Hackensack Water Co. • Hagler Bailly • Heiden Associates • INDETEC • Insights Unlimited • Institute for Defense Analysis • International Express Carriers Conference • Kanner & Associates • Korean Information Society Development Institute • Lawrence Berkeley Laboratory • LECG • Medgal & Associates • Metering Services, Inc. • National Economic Research Associates • National Exchange Carriers Associations • National Regulatory Research Institute • National Renewable Energy Lab • New Jersey–American Water • New York Mercantile Exchange • Paul, Weiss, Rifkind, Wharton, & Garrison • Peat Marwick • PricewaterhouseCoopers • PSI Energy • Reed Consulting Group • Regional Economic Research • Research Triangle Institute • Resource International • Resources for the Future • Sithe Energies • Richard Silkman Associates • Small, Craig, & Werkenthin • Strategy, Inc. • Synergic Resource Corp. • Telesector Resource Group • U.S. Department of Veteran's Affairs • United Water Resources • Utilities Mutual Insurance • WIK Institute • WILK & Associates • Xenergy

## S

## CALL FOR PAPERS

Persons interested in presenting papers are invited to submit abstracts not exceeding two double-spaced pages for consideration for either of the two conferences. Abstracts for the 13<sup>th</sup> Annual Western Conference are due **November 30, 1999** and those for the 19<sup>th</sup> Annual Conference are due **December 17, 1999**. Please indicate which conference you are applying and whether you would be prepared to present the paper at either one. Abstracts may be faxed to 973-353-1348 or email to [guenter@business.rutgers.edu](mailto:guenter@business.rutgers.edu).

The Workshop Organizing Committee is responsible for the selection of the 19<sup>th</sup> Annual Conference program. The Western Committee is responsible for selection of the Western Conference Program. Decisions on papers will be conveyed promptly. Copies of the completed papers are due **April 14, 2000**, for the Eastern and **May 12, 2000**, for the Western Conference.

All persons presenting papers are required to register for the conference at the reduced enrollment fee of \$715 (govt. \$360) for the Eastern and \$755 (govt. \$400) for the Western Conference, provided that completed application forms are received by February 29, 2000. After this date, the full conference fee will apply. In case of full-time faculty of colleges and universities selected for the program, an honorarium plus full support for registration and lodging may be available.

## CONTACTING THE CENTER FOR RESEARCH IN REGULATED INDUSTRIES

Home Page: <http://www.rci.rutgers.edu/~crrri>

Address: School of Management ● 180 University Avenue ● Newark, NJ 07102-1897

Phone: 973-353-5049 (office) ● 973-353-1348 (fax)

Email: [guenter@business.rutgers.edu](mailto:guenter@business.rutgers.edu) (Jeremy Guenter) or [mcrew@andromeda.rutgers.edu](mailto:mcrew@andromeda.rutgers.edu) (Michael A. Crew)

## REGISTRATION INFORMATION

To register, please complete and return the form below. Registrations are accepted by mail, email, fax, or telephone. Please confirm telephone registrations by sending a completed and signed application form. The deadline for Workshop applications is October 29, 1999. Applications after October 30 1999, will be admitted on a space available basis.

**Volume Discount:** Second and Subsequent received in the same envelope or fax or made at the same time by phone or email will receive a 5% volume discount.

**Payment Information:** Make checks payable to "Rutgers University" and mail to Jeremy Guenter at the above address. VISA and Master Card are accepted forms of payment for registration fees. Fees include prescribed learning materials, meals at Newark meetings, all receptions, and coffee breaks, but do not include lodging and meals at residential meetings. The government rate registration fee is available to government employees. Rates for the Annual Conference and Western Conference apply only for applications received by December 31, 1999; after this date full rates apply.

✕

### REGISTRATION FORM: Advanced Workshop in Regulation and Competition 1999-2000

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone \_\_\_\_\_

Fax \_\_\_\_\_

Email \_\_\_\_\_

#### Billing Information:

Payment enclosed.

Send invoice to participant at above address.

Send invoice to \_\_\_\_\_

Charge to  VISA  Master Card # \_\_\_\_\_ Exp. \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

**CANCELLATION POLICY:** Until October 30, 1999 cancellation is allowed without penalty and refunds will be allowed in full. After this date, the indicated fee is due in full whether or not the participant actually attends. Substitutions may be made at any time.

Signature of Participant: \_\_\_\_\_

#### Package:

Workshop I (\$625/Gov. \$315): Newark Sessions ONLY

Single Newark Session (\$325/Gov. \$165)

November 12, 1999

January 7, 2000

April 14, 2000

Workshop II (\$945/Gov.\$480): Newark sessions and ONE conference:

19<sup>th</sup> Annual Conference (May 2000)

13<sup>th</sup> Annual Western Conference (July 2000)

Workshop III ( \$1255/Gov. \$630): Newark sessions and BOTH conferences.

19<sup>th</sup> Annual Conference ONLY(\$750/Gov. \$375)

13<sup>th</sup> Annual Western Conference ONLY (\$790/Gov. \$415)

**GOVERNMENT RATE:** Government employees may apply of reduced enrollment fees.