

**Advanced
Workshop in
Regulation &
Competition
2011-2012**

CENTER FOR
RESEARCH IN
REGULATED
INDUSTRIES
RUTGERS

**Conflicting Technological and Competitive Forces in Regulated
Industries**

November 18, 2011

**Rutgers Business School, 1 Washington Park, Room 118
Newark, NJ**

Continuing Problems in the Electric Utility Sector

January 13, 2012

**Rutgers Business School, 1 Washington Park, Room 118
Newark, NJ**

Smart Grid and Rates

April 6, 2012

Venable, LLP.

Washington, D.C.

Postal Reorganization

31st Annual Eastern Conference

Shawnee on Delaware, Pennsylvania, May 16-18, 2012

25th Annual Western Conference

Monterey, California, June 27-29, 2012

CENTER FOR RESEARCH IN REGULATED INDUSTRIES

crri@business.rutgers.edu

www.crri.rutgers.edu

SCHEDULE AND TOPICS OF THE 2011-2012 WORKSHOP

November 18, 2011 **Continuing Problems in the Electric Utility Sector**

Location: Rutgers Business School, 1 Washington Park, Room 118, Newark, NJ 07102

Speakers

Michael A. Crew, Rutgers University, CRRI and **Paul R. Kleindorfer**, INSEAD, "The IT Revolution and Monopoly Rents"

John Caldwell, Edison Electric Institute, "Electrical Energy Demand in the Stagnating Economy"

Eric Ackerman, Edison Electric Institute, "Transmission Incentives after FERC 2006 Rulemaking"

Sheldon Switzer, Baltimore Gas & Electric Company, "Energy Efficiency in the PJM Capacity Market"

Hung-po Chao, ISO New England, "Demand Response with Behind-the-Meter Generation"

Colin Loxley, PSE&G, "State-Subsidized Generation."

James Reitzes, The Brattle Group, Comments

Alan Finder, Global Regulatory Advisors, "Approaches to Managing Compliance at Utilities"

January 13, 2012

Smart Grid and Rates

Location: Rutgers Business School, 1 Washington Park, Room 118, Newark, NJ 07102

Speakers

Eric Ackerman, Edison Electric Institute, "The Business Case for the Smart Grid"

Glenn George, Bates White Economic Consulting, "Information Security and Ratemaking under the Smart Grid"

Howard Spinner, Virginia State Corporation Commission, "Smart Grid in Virginia"

Sheldon Switzer, Baltimore Gas & Electric Company, "Smart Grid in Maryland"

Kurt Strunk, NERA Economic Consulting "Gas Pipeline Rates"

Victor Glass, NECA, "Broadband Experiment on Time Sensitivity and Priority Service"

Julie Kelly, Institute for Defense Analyses and **Hung-po Chao**, ISO New England, "Broadband, Convergence, Clouds and other Challenges for the Department of Defense"

April 6, 2012

Postal Reorganization

Location: Venable LLC, Washington, D.C.

Speakers

Michael A. Crew, Rutgers University, CRRI and **Paul R. Kleindorfer**, INSEAD, "Postal Privatization in the UK"

Michael A. Crew, Rutgers University, CRRI and Richard Geddes, Cornell University, "Privatization of USPS"

Victor Glass, NECA, "Funding Universal Service with Changing Demand: Rural TELCOS"

David Williams, Inspector General, USPS-OIG, "What Americans Want: The Communication and Delivery Infrastructure of the 21st Century"

Robert Taub, Commissioner, U.S. Postal Regulatory Commission, "Universal Service Obligations for a Transformed Postal Service"

Ronald A. Stroman, Deputy Postmaster General, USPS, "The United States Postal Service: Plan to Profitability"

David M. Levy, Partner, Venable LLP "USPS Governance After 40 Years: Some Proposed Reforms"

Fred Rolando, President, National Letter Carriers Association, "Labor and the Future of Mail"

James Campbell, Attorney, "A New Governance Model for the U.S. Postal Service"

Alex Dieke, Economist, WIK - Wissenschaftliches Institut für Kommunikations "Summary of postal privatization in Europe & key lessons so far"?

Additional Speakers to be announced

Advanced Workshop Conferences

31st Annual Eastern Conference, May 16-18, 2012, Shawnee on Delaware, Pennsylvania, U.S.

25th Annual Western Conference, June 27-29, 2012, Monterey, California, U.S.

ADVANCED WORKSHOP IN REGULATION AND COMPETITION

Network industries - telecommunications, electricity, gas, water, etc. - are currently undergoing major changes, the most significant being the entry of competitors. These conferences aim to be at the cutting edge of these developments by providing the opportunity to discuss the research of academics, company economists, and regulatory commission economists. Several of the papers presented at past conferences have been published in professional journals, including the Conference/Practitioners Issue of the *Journal of Regulatory Economics*.

OBJECTIVE

To promote a better understanding of competition, regulatory environment, challenges in network industries and the role of regulation.

WHO SHOULD ATTEND?

Individuals interested in developing a better understanding of competition, forthcoming challenges, and regulatory developments in network industries and applying it in their company or regulatory commission.

APPROACH

The Workshop is organized annually as three one-day meetings combined with a two-day conference in the Eastern U.S. and a second two-day conference on the West Coast. The meeting format is designed to allow for both presentation of recent research and the open discussion of new ideas. The topics covered provide not only the latest research on competitive developments in network industries, but also instructions on subjects required for a better understanding of competition.

CALL FOR PAPERS - CRRI'S EASTERN & WESTERN CONFERENCES

Persons interested in submitting papers are invited to submit abstracts not exceeding 300 words for consideration for either of the two conferences. Please **complete the abstract submission form along with your abstract and send via email to the following dedicated account: abstractsecwc@business.rutgers.edu**. Include your name and title of the paper on the abstract and use MS Word format. All abstracts will receive an immediate automatic acknowledgement and a personal acknowledgement within a few days. **If both of these have not been received with 48 hours please let us know** immediately by calling (973)353-5761 or via e-mail at crr@business.rutgers.edu. If there is more than one author indicate whether co-author plans to attend. More than one abstract may be submitted but please note for each abstract which conference is preferred. The Workshop Organizing Committee is responsible for the selection of the program for the Eastern Conference. The Western Conference Organizing Committee will select the program for the Western Conference. So that we may distribute copies of the papers before the conferences, completed papers are due no later than **April 16, 2012**, for the Eastern Conference, and **May 25, 2012**, for the Western Conference. All papers will be distributed on a restricted website and on CD-ROM. This requires that the papers be in the following electronic formats: MS Word and Adobe Acrobat PDF's.

Acceptance of any abstract automatically registers the lead author for the Conference for which the paper is selected. The lead author will be considered a Speaker and is required to pay the reduced Speakers' enrollment fee. The fee is \$950 (government rate of \$485 for regulatory commission staff) for the Eastern and \$1,005 (govt. \$540) for the Western Conference, provided payment is received by **February 3, 2012** for the Western and **February 17, 2012** for the Eastern. After this date the full conference fees of \$1,015 (govt. \$515) for the Eastern and \$1,080 (govt. \$575) for the Western will apply. A no cancellation policy is applicable to speakers of accepted papers, unless we are notified prior to the abstract submission deadline. All registration fees are exclusive of food and lodging which will be paid directly to the hotel by the participant, with the exception of the Western Conference fee, which includes dinner on the first evening of the Conference. In the case of full-time faculty of colleges and universities selected for the program, an honorarium plus full support for registration and lodging may be available..

CENTER FOR RESEARCH IN REGULATED INDUSTRIES

CRRI is located at Rutgers University, aims to further the study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center has over thirty years of experience providing research, instruction, conferences, courses, seminars, and workshops in the economics of network industries. The Center's *Journal of Regulatory Economics* is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics.

FACULTY

Michael A. Crew: Director and CRRI Professor of Regulatory Economics, CRRI, Rutgers University

James L. Bicksler: Professor of Finance and Economics and Associate Director - CRRI, Rutgers University

Paul R. Kleindorfer: Anheuser Busch Professor of Management Science and Economics, Emeritus, The Wharton School, University of Pennsylvania and Distinguished Research Professor, INSEAD

Menahem Spiegel: Associate Professor of Economics and Associate Director – CRRI, Rutgers University

WORKSHOP ORGANIZING COMMITTEE

Eric Ackerman - Edison Electric Institute

John Caldwell – Edison Electric Institute

Hung-po Chao, ISO New England, Inc

Michael A. Crew - Rutgers University

William Deehan - Central Vermont Public Service Corporation

Alan E. Finder – Global Regulatory Advisors

Tom Frantz - New Hampshire P.U.C.

Victor Glass – NECA

Julie Kelly – IDA

Colin Loxley - PSE&G

Mark Reeder - New York State Department of Public Service

James D. Reitzes - Brattle Group

Richard E. Schuler Jr. - New York State Department of Public Service

Robert Sidman – U.S. Postal Regulatory Commission

Marc Smith - USPS

Menahem Spiegel - Rutgers University

Howard Spinner - Virginia State Corporation Commission

Kurt Strunk - NERA

Sheldon Switzer - BG&E

WESTERN CONFERENCE ORGANIZING COMMITTEE

Matthew Arenchild (Navigant Consulting, Inc.)

Michael A. Crew (Rutgers University)

Fred Curry (Regulatory Consultant)

Carl Danner (Wilk & Associates/LECG)

Robert Earle (Analysis Group)

Robert Entriken (EPRI)

Ahmad Faruqui (Brattle Group)

Jim Heidell (NERA)

Rami Kahlon (California Public Utilities Commission)

Dennis Keane (Pacific Gas & Electric)

Carl B. Linvill (Aspen Environmental Group)

Cliff Rochlin (Southern California Gas)

Carl Silsbee (Southern California Edison)

Kevin D. Woodruff (Woodruff Expert Service)

CONTACTING CRRI

Home Page: www.crrr.rutgers.edu

Address: CRRI, Rutgers Business School, 1 Washington Park, Newark, NJ 07102-3122

Phone: 973-353-5761 (office) / 973-353-1348 (fax)

Email: crrr@business.rutgers.edu (Francelis Montes de Oca) or mcrew@business.rutgers.edu (Michael A. Crew)

REGISTRATION INFORMATION

To register, please complete and return the form below. Registrations are accepted by mail, email, fax, or telephone.

Please confirm telephone registrations by sending a completed and signed application form. The deadline for Workshop applications is October 31, 2011. Applications after October 31, 2011, will be admitted on a space available basis.

VOLUME DISCOUNT: Second and Subsequent received in the same envelope or fax or made at the same time by phone or email will receive a 5% volume discount.

PAYMENT INFORMATION: Make checks payable to "Rutgers University" and mail to the above address. VISA and Master Card are accepted forms of payment for registration fees. Fees include prescribed learning materials, meals at workshops, all receptions, and coffee breaks, but do not include lodging and meals at residential meetings. The government rate registration fee is available to government employees. The special speaker rates will be given provided payment is received by **February 3, 2012** for the Western and **February 17, 2012** for the Eastern. After this date the full conference fees of \$1,015 (govt. \$515) for the Eastern and \$1,080 (govt. \$575) for the Western will apply.

X

REGISTRATION FORM: ADVANCED WORKSHOP IN REGULATION AND COMPETITION 2011-2012

Name _____	Package:
Title: _____	___ Workshop I (\$780/Gov. \$395): D.C./Newark/NYC sessions ONLY
Company: _____	___ Single Newark Session (\$390/Gov. \$200)
Complete Address: _____	___ November 18, 2011
_____	___ January 13, 2012
Telephone: _____	___ April 6, 2012
Fax: _____	___ Workshop II (\$1260/Gov.\$635): Newark/Newark/D.C. sessions and ONE conference:
Email: _____	___ 31 st Annual Eastern Conference (May 16-18, 2012)
	___ 25 th Annual Western Conference (June 27-29, 2012)
<i>Billing Information:</i>	___ Workshop III (\$1670/Gov. \$855): Newark/Newark/D.C. sessions and BOTH conferences.
___ Payment enclosed.	___ Eastern Conference ONLY (\$950/Gov. \$485)
___ Send invoice to participant at above address.	___ Western Conference ONLY (\$1005/Gov. \$540)
___ Send invoice to _____	
___ Charge to ___ VISA ___ Master Card # _____	Exp. _____ / _____

Government Rate: Government employees may apply for reduced enrollment fees.

Cancellation Policy: Until October 31, 2011 cancellation is allowed without penalty and refunds will be allowed in full. After this date, the indicated fee is due in full whether or not the participant attends. Substitutions may be made at any time.

Signature of Participant: _____