

# Advanced Workshop in Regulation & Competition 2015-2016

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## *Postal Workshop*

*April 1, 2016*

Location: K&L Gates, LLP, 1601 K Street, NW, Washington, DC 20006

- |               |   |
|---------------|---|
| 8:30 – 9:00   | Sign in, Coffee & Tea Available   |
| 9:00 – 9:10   | <b>Welcome and Introduction</b> – Michael Scanlon and Victor Glass  |
| 9:10 – 9:45   | <b>Growing In A Digital Marketplace</b> – James P. Cochrane   |
| 9:45 – 10:20  | <b>Postal Regulation 10 years after PAEA View</b> – Robert G. Taub  |
| 10:20 – 10:55 | <b>A Tale of Two Versions</b> – David C. Williams   |
| 10:55 – 11:20 | COFFEE BREAK  |
| 11:20 – 12:00 | <b>The Customer Perspective</b> – Jody Berenblatt   |
| 12:00 – 12:40 | <b>Ten-Year Review of Price Caps: What Should Be Reviewed?</b> – Tim Brennan and Michael Crew   |
| 12:40 – 13:50 | LUNCH   |
| 13:50 – 14:20 | <b>An Opportunity to Enhance Postal Efficiency: Worksharing and the Postal Regulatory Commission's 10 Year Review of the Modern Rate System</b> – Larry Buc and Michael Scanlon |
| 14:20 – 14:50 | <b>Building a Business-Labor Alliance on Postal Reform</b> – James W. Sauber  |
| 14:50 – 15:20 | <b>A Century of Rent Seeking: The Perennial Quest For Fully Allocated Price Floors in Regulated Markets</b> – David M. Levy   |
| 15:20 – 15:50 | <b>Innovative Approaches to Supporting the Postal Network</b> – Phillip Tabbita   |
| 15:50 – 16:00 | <b>Discussion and Concluding Remarks</b> – Michael Scanlon and Victor Glass   |
| 16:00 – 16:25 | COFFEE BREAK  |

**SPEAKERS**

- Jody Berenblatt**, Senior Advisor, GrayHair Advisors
- Timothy Brennan**, Professor, University of Maryland –Baltimore County
- Larry Buc**, President, SLS Consulting, Inc.
- James P. Cochran**, Chief Marketing & Sales Officer, United States Postal Service
- Michael A. Crew**, CRRI Distinguished Professor of Regulatory Economics, Rutgers University
- Victor Glass**, Director, CRRI Scholar, and Professor of Professional Practice, Rutgers University
- David M. Levy**, Partner, Venable LLP
- James W. Sauber**, Chief of Staff, National Association of Letter Carriers
- Michael Scanlon**, Partner, K&L Gates, LLP
- Phillip Tabitta**, Manager Negotiation Support and Special Studies, American Postal Workers Union
- Robert G. Taub**, Acting Chairman, U.S. Postal Regulatory Commission
- David C. Williams**, Inspector General, Office of Inspector General – United States Postal Service

**CONTACTING CRRI**

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 Email: [crrl@business.rutgers.edu](mailto:crrl@business.rutgers.edu) (Jeremy Guenter) or [mcrew@business.rutgers.edu](mailto:mcrew@business.rutgers.edu) (Michael A. Crew)

**REGISTRATION INFORMATION**

To register, please complete and return the form to **CRRI, Rutgers Business School** at address, email or fax above.

**VOLUME DISCOUNT:** Second and Subsequent received in the same envelope or fax or made at the same time by phone or email will receive a 5% volume discount.

**PAYMENT INFORMATION:** Make checks payable to “Rutgers University” and mail to the above address. VISA and Master Card are accepted forms of payment for registration fees. Fees include prescribed learning materials, meals at workshop, all receptions, and coffee breaks, but do not include lodging and meals at residential meetings. The government rate registration fee is available to government employees

**REGISTRATION FORM: April 1, 2016 Workshop –**

Name \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Complete Address: \_\_\_\_\_  
 \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

Registration Package:  
 \_\_\_\_\_ Industry rate (non-govt) \$440  
 \_\_\_\_\_ Government rate \$240

*Billing Information:*  
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 \_\_\_\_\_ Send invoice to participant at above email address.

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**Government Rate:** Government employees may apply for reduced enrollment fees

**Cancellation Policy:** In the event of cancellation of his/her registration for the workshop there are no refunds. Substitutions may be made at any time.

**Signature of Participant:** \_\_\_\_\_