Postal Workshop
March 31, 2017

Location: Venable LLP, 600 Massachusetts Avenue, N.W., Washington DC 20001

8:30 – 9:00  Sign in, Coffee & Tea Available

Morning Session – The 10 Year Review

9:00 – 9:10  Welcome and Introduction – David Levy and Victor Glass

9:10 – 9:45  Ten-Year Projection of USPS Strategy – Steven W. Monteith

9:45 – 11:15  Panel Discussion: A Ten-Year Retrospective – Chair: David C. Williams; Panelists: Gene Del Polito, James Sauber, and Denise Wilson

11:30 – 11:50  Efficient Access Pricing – Michael Scanlon

11:50 – 12:10  From the Customer Point of View – Jody Berenblatt

12:10 – 13:00  LUNCH

Afternoon Session – USPS Costing

13:00 – 13:30  The Postal Costing System – Virginia Mayes

13:30 – 13:50  The Economic and Legal Basis of the Costing System – Margaret Cigno

13:50 – 14:10  A Competitor’s Perspective – Jessica Lowrance

14:10 – 14:30  An Integrative Approach to Costing – Michael Plunkett

14:50 – 15:10  Costing in Regulated Industries – David Levy

14:30 – 14:50  Costing Process – Larry Buc

15:10 – 15:20  Discussion and Concluding Remarks – David Levy and Victor Glass

15:20 – 16:00  BREAK
SPEAKERS AND PANEL MEMBERS

Jody Berenblatt, Senior Advisor, Click2Mail
Larry Buc, President, SLS Consulting, Inc.
Margaret Cigno, Director, Office of Accountability and Compliance, Postal Regulatory Commission
Robert H. Cohen, former Director of Rates Analysis & Planning, U.S. Postal Rate Commission
Gene Del Polito, former President of the Association for Postal Commerce
Victor Glass, Director, CRRi Scholar, and Professor of Professional Practice, Rutgers University
David M. Levy, Partner, Venable LLP
Jessica Lowrance, Director, Postal Policy and Sustainability, UPS
Virginia Mayes, Manager, Cost Attribution, United States Postal Service
Steven W. Monteith, Vice President, Marketing, United States Postal Service
Michael Plunkett, President and CEO, PostCom
James P. Sauber, Attorney
Michael Scanlon, Partner, K&L Gates, LLP
David C. Williams, Distinguished Professor, George Mason University, formerly Inspector General, OIG-USPS
Denise Wilson, formerly of House Oversight Committee and White House Office of Legislative Affairs

CONTACTING CRRi

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REGISTRATION INFORMATION

To register, please complete and return the form to CRRi, Rutgers Business School at address, email or fax above.

VOLUME DISCOUNT: Second and Subsequent received in the same envelope or fax or made at the same time by phone or email will receive a 5% volume discount.

PAYMENT INFORMATION: Make checks payable to “Rutgers University” and mail to the above address. VISA and Master Card are accepted forms of payment for registration fees. Fees include prescribed learning materials, meals at workshop, all receptions, and coffee breaks, but do not include lodging and meals at residential meetings. The government rate registration fee is available to government employees.

REGISTRATION FORM: March 31, 2017 Workshop –

Name______________________________
Title: ______________________________
Company: _________________________
Complete Address: __________________

Registration Package:
____ Industry rate (non-govt) $440
____ Government rate $240

Billing Information:
____ Payment enclosed.
____ Send invoice to participant at above email address.

Telephone: _________________________
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____ Send invoice to ________________________________________
_____ Charge to _____ VISA _____ Master Card #________________________ Exp_______ / _____ CVC ________

Government Rate: Government employees may apply for reduced enrollment fees

Cancellation Policy: In the event of cancellation of his/her registration for the workshop there are no refunds. Substitutions may be made at any time.
Signature of Participant: _______________________________