

## CALL FOR PAPERS

Persons interested in submitting papers are invited to submit abstracts not exceeding two double-spaced pages for consideration for either of the two conferences. Abstracts for the 8th Annual Western Conference are due **November 22, 1995** and those for the 15th Annual Conference are due **December 15, 1995**. *Abstracts on Health Care are invited for the 15th Annual Conference* (to be presented during concurrent sessions). Please indicate the conference for which you are applying and whether you would be prepared to present the paper at either one. Abstracts may be faxed to 201-648-1348.

The Workshop Organizing Committee is responsible for the selection of the 15th Annual Conference program. The Western Committee is responsible for selection of the Western Conference program. Decisions on the papers will be conveyed promptly. Copies of the completed papers are due by April 15, 1996, for the Eastern Conference and May 15, 1996, for the Western.

All persons presenting papers are required to register for the conference at the reduced enrollment fee of \$620 (govt. \$310) for the Eastern and \$660 (govt. \$350) for the Western Conference, provided that completed application forms are received by February 19, 1996. After this date, the full conference fee will apply. In the case of full-time faculty of colleges and universities selected for the program, an honorarium plus full support for registration and lodging may be available.

## FEES

The enrollment fees for the workshop are:

**Workshop I:** Includes the three Newark meetings *only*.  
\$570 (government rate: \$285)

**Workshop II:** Includes the three Newark meetings and *one* conference:  
15th Annual Conference *or* 9th Annual Western Conference  
\$875 (government rate: \$440)

**Workshop III:** Includes the three Newark meetings and both conferences  
\$1155 (government rate: \$580)

**Conference only:** 15th Annual Conference: \$650\* (govt. rate: \$325\*)  
9th Annual Western Conference: \$690\* (govt. rate: \$365\*)

**Health Care Workshop** packages, which include the 15th Annual Conference are also available. (Please call 201-648-5761 for more information.)

The enrollment fees are per person and include prescribed learning materials, meals at the Newark meetings, all receptions, and coffee breaks. The enrollment fees do not include the cost of overnight lodging and meals at the residential meetings, which is to be paid directly by participants to the hotels. However, *all fees for the Western Conference include the dinner on July 10, 1995* in San Diego. There are a very limited number of government rate rooms available on a first-come-first-served basis at the conference sites for the Eastern and Western Conferences. Early registration is advised.

The **government rate** for the conference fee is available to government employees. There is a **volume discount** of 5% on second and subsequent applications received in the same envelope or fax or made at the same time over the phone. If applications for different Workshop packages arrive together, the discount will be taken off the least expensive packages.

\* Rates apply to applications received by December 31, 1995, only. After this date rates for the 15th Annual Conference are \$670 (\$335) and 8th Annual Western Conference, \$710 (\$375).

THE STATE UNIVERSITY OF NEW JERSEY  
**RUTGERS**

*School of Management*

**CENTER FOR RESEARCH IN REGULATED INDUSTRIES**

180 University Avenue • Newark, NJ 07102 • (201) 648-5049 • (201) 648-1348 (fax)

## ADVANCED WORKSHOP IN REGULATION AND PUBLIC UTILITY ECONOMICS 1995-1996

**15th Annual Conference includes concurrent sessions on  
HEALTH CARE POLICY AND REGULATION**

Newark Meetings

**November 17, 1995 • January 12, 1996 • April 19, 1996**

15th Annual Conference

**Lake George, New York • May 29-31, 1996**

9th Annual Western Conference

**San Diego, California • July 10-12, 1996**

The *Center for Research in Regulated Industries* aims to further the study of regulation by research in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center's *Journal of Regulatory Economics* is an international scholarly bi-monthly intended to provide a forum for the highest quality research in regulatory economics.

☛ The *Center for Research in Regulated Industries* is pleased to be the recipient of *The Hermes Award, 1992*, awarded by the European Express Organization.

## SCHEDULE & LOCATION

The Workshop will consist of:

(a) Three one-day meetings held at Rutgers University, School of Management, Newark, NJ, beginning at 10:00 a.m. and ending at 4:00 p.m. The dates of these meetings are: November 17, 1995; January 12 and April 19, 1996.

(b) *The 15th Annual Conference of the Advanced Workshop* which is a residential meeting to be held at the Sagamore Hotel, Lake George, New York, 4:00 p.m., Wednesday, May 29, through 1:00 p.m., Friday, May 31, 1996.

(c) *The 9th Annual Western Conference of the Advanced Workshop*, also a residential meeting, to be held at the Catamaran Hotel, San Diego, California, 4:00 p.m. Wednesday, July 10, through 2:00 p.m., Friday, July 12, 1996.

## TOPICS OF THE 1995-1996 WORKSHOP

### November 17, 1995

“Regulation and the Law: The Year in Review”

William Kovacic, George Mason University Law School

“The Access Pricing Problem”

Michael A. Crew, Rutgers University

Paul Kleindorfer, The Wharton School, University of Pennsylvania

### January 12, 1996

#### *SYMPOSIUM ON LOCAL COMPETITION*

“Measuring the Extent of Local Competition”

Lawrence Cataldo, Bell Communications Research

Richard Simnett, Bell Communications Research

“The Interconnection Tariff”

Patrick Garzillo, New York Telephone

Commentary: Timothy Devine, MFS Communications

“The Transmission Pricing Debate including the Forthcoming Issue of the *Journal of Regulatory Economics*”

Michael A. Crew, Rutgers University

Paul Kleindorfer, The Wharton School, University of Pennsylvania

Commentary: Miles Bidwell, NERA

### April 19, 1996

“Competitive Pricing Strategies for Developing Electric Markets”

Robert H. Patrick, Rutgers University

Commentary: Paul Kleindorfer, University of Pennsylvania

“Legal and Economic Analysis of Some Recent Cases” (Socratic Method)

William Kovacic, George Mason University Law School

## Advanced Workshop in Regulation and Public Utility Economics

The workshop is motivated by the increasing need to apply economic analysis to many of the economic and regulatory problems of public utilities. Considerable economic research is being undertaken by commissions and companies into problems of public utility pricing, investment, competition, and regulation. During the fourteen workshops held between 1980 and 1995, several hundred economists, commission staff members, and managers have participated in the Advanced Workshop and Conferences.

**Health Economics and Regulation Program:** The 15th Annual Conference will feature a day of concurrent sessions on Health Care, in conjunction with the *Health Care Policy and Regulation Workshop*, which is also held by the Center for Research in Regulated Industries. The Health Care Policy and Regulation Workshop provides a forum for individuals from a wide range of disciplines and interests to meet and discuss health care policy and regulation; and how ongoing health care reforms affect their organizations, institutions, and society at large. Workshop participants include individuals from national, state, and local government and regulatory agencies, the academic community (health and regulatory economists, health care policy analysts, etc.), health care industries (pharmaceutical, health insurance, hospitals, and physicians), and non-profit health care organizations.

**OBJECTIVE:** The general objective of the workshop is to promote economic research, public policy analysis and improve understanding of current issues facing regulators, regulated industries, and consumers. To this end, the workshop attempts to develop the individual's research capacity in the field of public utility economics and regulation. Thus, the workshop has direct benefits for the individual's employer and offers career development opportunities for the participants.

**A**PPROACH: For the first six years, the Workshop was organized annually as three one-day meetings combined with a two-day conference. Beginning in 1987-1988, a second two-day conference was offered on the West Coast. This year the Workshop will again offer two conferences in addition to the three one-day meetings. The meeting format is designed to allow for both presentation of recent research and the open discussion of new ideas.

Some examples of research topics that are examined in the workshop include pricing policy of public utilities, equity and efficiency in regulation, regulation and incentives, developments in demand analysis and forecasting in utilities, conflicts in state and federal regulation, the interaction of antitrust and regulation, economics of multiproduct utilities, cross subsidy issues, cost allocation, capital recovery, phase-ins and nuclear plants, effects of energy price changes on electric and gas utilities, mandatory and voluntary wheeling of power, and the implications of diversification for utilities. Where relevant, instruction is provided in areas where economists need at least background knowledge, but often lack formal training; for example, economic theory of contracts, depreciation and capital recovery, bidding, fairness, and the role of financial models in regulation.

Participants should be active in public utility economics or regulation. Since the approach of the workshop is to create open discussion of ideas, members will be encouraged to produce a paper which is intended as a contribution to knowledge or provide comments and discussion of the papers presented.

## FACULTY

**Michael A. Crew:** Professor of Economics, School of Management, Rutgers University and Director of the Center for Research in Regulated Industries; Ph.D. (University of Bradford, England). Dr. Crew has published books and articles in the fields of industrial organization, applied microeconomics and public utilities in the major economic journals. He is Editor of the *Journal of Regulatory Economics*. His current research is in the areas of pricing under regulation and alternative systems of regulation.

**Paul R. Kleindorfer:** Universal Furniture Professor of Economics and Decision Sciences, University of Pennsylvania; Ph.D. (Carnegie-Mellon University). Dr. Kleindorfer has published articles in the fields of systems, management science, and public utilities. His current research is in the areas of public utility pricing and regulation with stochastic demand, alternative systems of regulation, the theory of incentives and labor-managed firms. His book, *The Economics of Public Utility Regulation*, (with M.A. Crew), M.I.T. Press, 1986, is background reading for the workshop. His new book is *Decision Sciences: An Integrative Perspective* (with H.C. Kunreuther & P.J.H. Schoemaker), Cambridge University Press, 1993.

**William E. Kovacic:** Professor of Law, George Mason University, School of Law; J.D. (Columbia University School of Law). Mr. Kovacic has published articles in law and economics and is a recognized authority on government contacts and antitrust.

**Frank A. Wolak:** Associate Professor of Economics, Stanford University; Ph.D. (Harvard University).

**Robert H. Patrick:** Associate Professor of Economics, School of Management Rutgers University and Associate Director of the Center for Research in Regulated Industries; Ph.D. (University of New Mexico).

**Thomas A. Abbott, III,** Director—Outcomes Research and Management, Merck & Company, Inc., and Assistant Professor of Economics, School of Management and Associate Director of the Center for Research in Regulated Industries; Ph.D. (Harvard University). Dr. Abbott directs the Center's Health Care Policy and Regulation Workshop.

## Associated Rutgers University Faculty

**Ronald Harstad,** Associate Professor of Economics, School of Management

**Michael Rothkopf,** Professor of Operations Research, School of Business

**Emilio Venezian,** Associate Professor of Economics, School of Management

**F**or further information regarding the Workshop or any of the programs of the Center for Research in Regulation, please contact:

Dr. Michael A. Crew, Director

Center for Research in Regulated Industries • Rutgers University  
School of Management • 180 University Avenue • Newark, NJ 07102  
Phone: 201-648-5049 (office) • 201-648-1348 (fax)  
908-221-0524 (home) • 908-221-0435 (home fax)

For information on the *Health Care Policy and Regulation Workshop*, please contact:

Dr. Thomas A. Abbott, III, Associate Director

Center for Research in Regulated Industries • Rutgers University  
School of Management • 180 University Avenue • Newark, NJ 07102  
Phone: 201-648-5761 (office) • 201-648-1348 (fax)

**P** The following organizations have sent at least one representative to past  
**A** Workshops:

## Gas & Electric Utility Companies

Atlantic Electric Company • Baltimore Gas & Electric Company • Boston Edison Company • Brooklyn Union Gas Company • Central Hudson Gas & Electric Company • Central Vermont Public Service Corp. • Consolidated Edison of New York • Costal Gas Markets • Duke Power Company • Eastern Utilities • Elizabethtown Gas Company • Gas Company of New Mexico • Georgia Power Company • GPU Service Corporation • Green Mountain Power Corp. • Jersey Central Power & Light Company • Louisiana Power & Light Company • Long Island Lighting Company • Michigan Consolidated Gas • Middle South Services • Mississippi Power & Light Company • Missouri Public Service • Montana Power Company • New England Electric • New England Power Services Corporation • New York State Electric & Gas Company • Niagara Mohawk Power Corporation • Northeast Utilities Service Company • Orange and Rockland Utilities • Pacific Gas and Electric Company • Public Service Company of Colorado • Public Service Electric & Gas Company • Rochester Gas & Electric Company • San Diego Gas and Electric Company • Southern California Edison • Southern California Gas Company • Southern Company • Southern Connecticut Gas Company • Texas Utilities • Wisconsin Electric Power

## Telephone Companies

Ameritech Services • AT&T • AT&T Bell Laboratories • AT&T Communications • Bell Atlantic • Bell Canada • Bell Communications Research • Bell of Pennsylvania • Bell South • Chesapeake & Potomac Telephone • Diamond State Telephone • Edmonton Telephones Corp. • General Telephone Company of California • GTE Corporation • GTE Laboratories • Illinois Bell Telephone Company • Indiana Bell Telephone Company • MCI • Michigan Bell Telephone Company • Mountain Bell Telephone Company • New England Telephone Company • New Jersey Bell Telephone Company • New York Telephone Company • Northwestern Bell Telephone Company • NYNEX Corporation • NYNEX Service Company • Ohio Bell Telephone Company • Pacific Bell Telephone Company • Pacific Northwestern Bell Telephone Company • Pacific Telecom • Rochester Telephone • Southern Bell Telephone Company • Southern New England Telephone Company • Southwestern Bell Telephone Company • United Telephone Systems • US Sprint • US West, Incorporated

## Public and Regulatory Agencies

Alabama Public Service Commission • Bonneville Power Administration • California Energy Commission • California Public Utilities Commission • Canadian National Energy Board • Colorado Department of Law • Connecticut Division of Public Utility Control • Connecticut Office of Policy and Management • Delaware Office of the Public Advocate • District of Columbia Public Service Commission • Florida Public Service Commission • Idaho Public Utility Commission • Illinois Commerce Commission • Iowa State Utilities Board • Los Angeles Department of Water & Power • Maryland Public Service Commission • Massachusetts Department of Public Utilities • Minnesota Department of Public Service • Montana Public Service Commission • Nevada Public Service Commission • New Hampshire Public Utilities Commission • New Jersey Board of Regulatory Commissioners • New Jersey Dept. of Environmental Protection • New Jersey Public Advocate • New Mexico Public Service Commission • New York State Consumer Protection Board • New York State Department of Law • New York State Department of Economic Development • New York State Energy Office • New York State Public Service Commission • Ohio Public Utility Commission • Oklahoma Corporation Commission • Oregon Public Utility Commission • Public Power Council • Sacramento Municipal Utility District • Tennessee Public Service Commission • Texas Public Utilities Commission • U.S. Department of Energy • U.S. Energy Information Administration • U.S. Federal Communications Commission • U.S. Federal Energy Regulatory Commission • U.S. Federal Trade Commission • U.S. Postal Rate Commission • V.A. Medical Center • Vermont Public Service Commission • Virginia State Corporation Commission • Washington Utilities & Transportation Commission

## Other Organizations

American Gas Association • Analysis Group • Applied Economic Analysis • Barakat & Chamberlin • Brattle Group • Cambridge Systematics • Charles River Associates • Christensen Associates • Coopers & Lybrand • Economic Studies, Inc. • Electric Power Research Institute • Energy Management Association • Hackensack Water Company • Heiden Associates, Inc. • Institute for Defense Analysis • International Express Carriers Conference • Korean Information Society Development Institute • Metering Services, Inc. • National Economic Research Associates • National Exchange Carriers Association • National Regulatory Research Institute • National Renewable Energy Lab • Paul, Weiss, Rifkind, Wharton & Garrison • Peat Marwick • Price Waterhouse • PSI Energy • Reason Foundation • Regional Economic Research • Research Triangle Institute • Resources for the Future • Richard Silkman Associates • Small, Craig and Werkenithin • Strategy, Inc. • Synergic Resources Corp. • Telesector Resources Group • U.S. Department of Veteran's Affairs • United States Postal Service • United Water Resources • WIK Institute • Xenergy

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**Advanced Workshop in Regulation and Public Utility Economics 1995-1996  
APPLICATION**

Name \_\_\_\_\_  
Title \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Telephone Number \_\_\_\_\_  
Fax Number \_\_\_\_\_

**Billing Information:**

- Payment enclosed  
 Send invoice to participant at above address  
 Send invoice to: \_\_\_\_\_

**Package:** Please specify the Workshop package for which you are enrolling:

- Workshop I (\$570): Newark sessions ONLY  
 Workshop II (\$875): Newark sessions and ONE conference:  
     15th Annual Conference (Lake George, NY, May 1996)  
     9th Annual Western Conference (San Diego, CA, July 1996)  
 Workshop III (\$1155): Newark sessions and BOTH conferences  
 15th Annual Conference ONLY (\$650): Lake George, NY, May 1996  
 9th Annual Western Conference ONLY (\$690): San Diego, CA, July 1996

**Government Rate:** Government employees may apply for the following reduced enrollment fees: Workshop I: \$285; Workshop II: \$440; Workshop III: \$580; 15th Annual Conference Only: \$325; and 9th Annual Western Conference Only: \$365.

- I would like to apply for the government rate for my Workshop fee.

**Volume Discount:** Second and subsequent applications received in the same envelope or fax or made at the same time by phone will receive a 5% volume discount.

**Telephone Reservations:** You may register for the Conference by telephone (201-648-5049), however, your call should be followed up by a completed signed application form.

- This form confirms a telephone reservation.

**CANCELLATION POLICY:** Until **October 31, 1995** cancellation is allowed without penalty and refunds will be allowed in full. After this date the indicated fee is due in full whether or not the participant actually attends. Substitutions may be made at any time.

Signature of Participant: \_\_\_\_\_

Please return completed application form by **October 31, 1995\*** to:

Linda S. Brennan, C.R.R.I., Rutgers University, School of Management, 180 University Avenue, Newark, NJ 07102 or **fax your application to 201-648-1348!**

\*Applications received after October 31, 1995, will be admitted on a space available basis.

**BENEFITS:** The workshop will provide the following benefits to participants and their employers:

- Instruction in relevant topics.
- Interaction among academic researchers, industry managers, and staff of regulatory commissions, and opportunities for better communication and exchange of ideas.
- Improved awareness by industry and commissions of research developments at universities that may be relevant to solving current problems.
- Opportunities to contribute and improved access to the literature of regulatory economics.
- An atmosphere that encourages participants to grow as researchers.

## **A**PPPLICATION PROCEDURES

Utilities, regulatory commissions, consulting companies and others are encouraged to propose candidates currently active in research in public utility economics and regulation. Consideration should be given to the candidate's potential for development with the company or commission.

To apply for the workshop, please complete and return the attached application form. All registrations received by telephone should be confirmed by sending in a completed and signed application form. Applications may be faxed to 201-648-1348. The deadline for Workshop applications is October 31, 1995.

## **W**ORKSHOP ORGANIZING COMMITTEE

Thomas A. Abbott, III (Rutgers Univ.)	David Loomis (Bell Atlantic)
Miles O. Bidwell (NERA)	Arthur W. McGrath (NYNEX—NY)
Lawrence J. Cataldo (Bellcore)	Richard Michelfelder (Atlantic Electric)
Lawrence P. Cole (GTE Laboratories)	Robert Patrick (Rutgers University)
Michael Crew (Rutgers University)	Carl Pechman (NY Pub. Service Comm.)
William Deehan (Cen. Vermont Pub. Serv.)	Melissa Piper (Niagara Mohawk)
Brenda Kahn (AT&T)	Mark Reeder (NY Pub. Service Comm.)
John Kling (Rutgers University)	Joseph Schuh (Rutgers University)
Alexander Larson (Southwestern Bell)	David Salant (Charles River Associates)
Robert A. Levin (NY Mercantile Exchange)	Richard Simnett (Bellcore)

## **W**ESTERN CONFERENCE ORGANIZING COMMITTEE

Jasmin Ansar (Pacific Gas & Electric)	Alexander Larson (Southwestern Bell)
Michael Crew (Rutgers University)	James Lechtenberg (Pacific Bell Tel.)
Fred Curry (California Pub. Util. Comm.)	Robert Patrick (Rutgers University)
John Jurewitz (Southern California Edison)	Cliff Rochlin (Southern California Gas)
Dennis Keane (Freeman, Sullivan & Co.)	Larry Schelhorse (San Diego Gas & Elec.)
William Kovacic (George Mason Univ.)	Frank Wolak (Stanford University)