

# Jeremy Vogelmann

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## Experience

- 2017-PRESENT** **Rutgers University**, Assistant Professor of Professional Practice Newark, NJ
- Classes: Business Policy and Strategy; Intro to Management; Managing Strategic Transformation; Global Management and Strategy; Strategic Management; Mergers, Acquisitions, and Alliances; and International Business within the department of Management and Global Business at Rutgers Business School.
- 2016-2017** **Rutgers University**, Part-Time Lecturer New Brunswick, NJ
- Classes: Business Policy and Strategy, Finance for Entrepreneurs and Small Business.
- 2015-PRESENT** **Derivatives Consulting LLC**, Director South Orange, NJ
- Advise clients on the suitability and structure of Interest Rate and FX derivatives as risk management tools for the hedging their debt portfolios, including review of swap policies and ISDA documentation.
  - Manage execution of OTC derivatives trades to optimize trading levels and ensure fairness.
- 2009-2013** **Lehman Brothers Holdings, Inc.** New York, NY  
*Senior Vice President, Derivatives Counterparty Negotiator, Live Trades Team*
- Monetized incremental \$200+mm receivables of (and reduced \$40+mm claims against) bankrupt Lehman Brothers Estate as lead negotiator of derivatives counterparties.
  - Negotiated with CFOs and Treasurers of Corporations, Municipalities, Banks and Hedge Funds on unwinds of trades spanning Interest Rate, Credit, FX, and Commodity derivatives.
  - Created SPV solution for counterparties unwilling or unable to pay Estate in order to bring in current cash and maximize recovery for Lehman Creditors.
- 2006-2008** **Barclays Capital** New York, NY  
*Associate Director, Credit Trading*
- Traded own book of Leveraged Loans (High Yield bank loans) and LCDS (Loan Credit Default Swaps), and was sole LCDX market-maker (synthetic loan index product).
  - Received Outstanding Contribution Award at Institutional Investor's 2008 Best Trading Desk Awards for the development of the LCDS and LCDX markets.
- 2000-2006** **Lehman Brothers** New York, NY  
*Vice President, Credit Trading*
- Traded own book of Leveraged Loans, LCDS, and LCDX.
  - Awarded 2006 Best LCDS Trading Desk by Institutional Investor.
- Associate, Counterparty Risk / CVA Group & Loan Portfolio Group*
- Hedged and managed the credit risk of a portfolio of Interest Rate derivatives facing High Yield counterparties through credit default swaps, interest rate options, et cetera.
  - Hedged and risk managed Lehman's Leveraged Loan book (\$2+bn) across all industries.
- Associate, Derivatives Solutions Group (Corporate Derivatives / Risk Solutions Group)*
- Marketed/sold customized Interest Rate and FX derivatives solutions (IR/XC Swaps, Caps, Swaptions, Tsy/Swap Rate Locks) to IB clients to help them manage their debt portfolios.

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## Education

- New York University, Stern School of Business** New York, NY
- MBA in Finance and Accounting, June 2006.
  - Relevant coursework included Strategy, Marketing, Accounting, Management.
- Massachusetts Institute of Technology** Cambridge, MA
- S.B. in Computer Science and Engineering, June 1999.

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## Additional

- Passed all three levels of CFA Program (former CFA Charterholder).
- Formerly Series 50, Series 7, Series 63 registered.
- Fluent in Spanish. Elementary Japanese.
- Hobbies include home improvement, baking, music (violin, piano), travel, Scouting