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SUMMARY OF QUALIFICATIONS:

Accomplished, well connected and collaborative Supply Chain Management Executive with thirty-plus years of progressive experience in the planning, development, and leadership of processes, policies, procedures, operations, and technologies fulfilling changing business requirements, emphasizing introduction of best practices to optimize resource utilization, promote business growth, manage vendor relationships, and deliver consistently superior levels of efficiency and cost-savings. Supply chain management background supplemented and enhanced by considerable experience in staff and executive development and training. Core competencies include:

- Global Supply Chain Strategy
- Strategic/Global Sourcing
- Lean Manufacturing
- Materials Management
- Instructional System Design
- Budget/Financial Management
- Supply Chain Risk Assessment
- Contract Negotiation
- Cost/Expense Control
- Operations Management
- Course/Content Development
- SAP Supply Chain Technology
- Operations/Asset Management
- eProcurement/eAuctions
- Vendor Relationship Management
- New Product Development
- Training/Development/Team-Building
- LEED New Building Certification

C-suite executive who is an innovative effective strategist, accomplished communicator, and leader with a strong commitment to excellence and the unique capacity to coordinate complex business details, oversee multiple functional areas simultaneously, and build consensus among decision-makers and stakeholders in defining strategic initiatives and driving results.

EXECUTIVE HIGHLIGHTS:

Supply chain executive career includes the following achievements:

- Conceived and introduced Schindler Elevator Corporation's first strategic sourcing function – decentralizing tactical purchasing and centralizing strategic sourcing to segregate tactical and strategic buying functions and leverage buying and spending power across enterprise. Initiative produced first year savings of \$35 million and reduced number of vendors from 100,000 to 10,000.
- Developed supply chain strategies facilitating all new product development – designing Schindler's first global supply chain organization and supplier matrix supporting recently launched global products that improved quality by 90% and reduced lead times and product costs by 50% and 25% respectively.
- Established improvement initiatives focused on the reduction or elimination of waste in all areas of the supply chain, deploying key performance indicators (KPIs) for quality and lean manufacturing globally as well as ISO 9001 and Kaizen Events and ISO 9001 standards in building supply chain quality.
- Initiated process improvements that are enabled and supported by technology, including an automated SAP-based purchase order (PO) work stream and approval process designed around limitation of authority for job profiles that eliminated paper POs and improved compliance levels from 60% to 100%.
- Designed and project-managed development of the first elevator manufacturing facility in North America to achieve LEED (Leadership in Energy and Environmental Design) Gold certification from the U.S. Green Building Council.

ACADEMIC AND LEADERSHIP PROFICIENCIES:

- Developed a new curriculum (UG) for Supply Chain Finance course linking SC ‘levers’ and corporate financial results
- Teaching at the UG and MBA level (including Executive MBA) for the following courses:
 - Global Procurement and Strategic Sourcing
 - Supply Chain Finance
 - Introduction to Supply Chain Management
 - Supply Chain Strategy
- Student rated teaching scores consistently between 4.5 and 5.0 (out of 5.0)
- Developed first lecture on Block Chain Technology and crypto currency for executive MBA
- Developed first Introduction to SCM course for high school juniors as a feeder program into RBS
- Redesign of three day Certificate in SCM for executives
- Director for the SCM UG program in Newark
- Director of Center for SCM; leading an advisory board of 20 global SCM executives

AWARDS AND RECOGNITION:

- 2016 winner of Best Business School Professor (RBS – Newark) voted by students
- Interviewed by Forbes Magazine in the article “Improbable Romance Blossoms between Marketing and the SC”
- Interviewed by Ivy Exec. In the article “The Greatest Challenge SC professionals face today”
- Interviewed by Time Magazine in the article “Role of 3PLs in small business”
- Interviewed by Inbound Logistics in the article “Talent Search”
- Interviewed by New Jersey Monthly in an article on “Boxed.com”

EDUCATIONAL PHILOSOPHY:

The student-teacher relationship can have a profound impact upon individual student classroom experiences and outcomes. When presented with the opportunity to learn from an educator with both subject matter expertise and considerable “real world” experience, students may glean perspectives and practical knowledge that a more purely theoretical examination of the subject may not offer. Understanding that individual students learn in different ways, such a practitioner can create an engaging learning environment in which students are immersed in both the theoretical and practical components of the subject matter. By establishing a captivating learning environment addressing all aspects of the subject in a variety of different ways and providing opportunities for meaningful student-teacher and student-student interaction, an educator can guide each student through the educational process, confer on students “ownership” of the knowledge they acquire, cultivate special talents, and prepare the student for future academic growth and career success.

EXPERIENCE:

Rutgers University <i><u>Assistant Professor of Supply Chain Management</u></i>	2015 to Present
Schindler Elevator Corporation <i><u>Vice President – Supply Chain & Chief Procurement Officer (CPO) (2004 to Present)</u></i> <i><u>Chief Financial Officer (CFO) (2000 to 2004)</u></i> <i><u>Treasurer (1995 to 2000)</u></i> <i><u>Director of Tax (1989 to 1995)</u></i>	1989 to 2015
AT&T <i><u>Tax Manager</u></i>	1983 to 1989
Colgate Palmolive Corporation <i><u>Senior Tax Accountant</u></i>	1980 to 1983
Chemical Bank <i><u>Tax Accountant</u></i>	1979 to 1980

EDUCATION:

- St. John's University**
Master of Business Administration (M.B.A.), 1983
- City University of New York**
Bachelor of Arts (B.A.), Accounting & Economics, 1978

PROFESSIONAL DEVELOPMENT:

- *Strategic Negotiations – 2004* (Harvard Business School Executive Education Program)

GOVERNANCE:

- *Board Treasurer* (Evangel Church)
- *Board Treasurer* (Street Light Mission)