

170 Richmond Avenue
West Haven, CT. 06516

Mitchell Fillet
filletmitch@gmail.com

Cell: (240) 888-8778

SUMMARY

Teacher of business striving to be a leader in the area of student engagement from traditional classrooms to hybrid and on-line courses. A teacher who has learned how to merge an exemplary education with outstanding work achievements, marrying the academic world to the real one, a critical feature when teaching in a business school. A person with great understanding and empathy for the human dynamic in education which assists in the education of a broad range of ages and experience in student cohorts.

All of these attributes deliver an academically rigorous course and a superior in class experience to the students whether adult learners, young adults or teenagers, which is validated by constantly outstanding student ratings.

A flexible, focused and reliable team player willing to go the “extra mile” to support the department and school including direct student support in areas such as employment counseling when applicable.

Superior student evaluations based on course impact, teaching ability and teacher availability, student mentoring and superior in-class attendance records. (2016 average score of 4.80 out of 5.0).

EDUCATION

BOSTON UNIVERSITY

- Bachelor of Arts, Philosophy & Religion, 1970

NEW YORK UNIVERSITY

- Masters in Business Administration, Finance, 1978

UNIVERSITY OF MICHIGAN

- Postgraduate work in manufacturing management, 1979

UNIVERSITY OF PENNSYLVANIA

- Wharton School of Business, 1980
- Postgraduate work in operations management

BABSON COLLEGE

- Arthur M. Blank Center for Entrepreneurship, 2015
- Graduate, Coaching for Leadership and Teamwork Program

RUTGERS UNIVERSITY

P3 Pedagogy Program in partnership with
Association of College and University Educators
and

American Council on Education

- Effective Teaching Practices Certificate (Doctorate level course), 2018

PROFESSIONAL ACCOMPLISHMENTS

LOGISTIWERX, INC.

Strategic Advisor

March, 2020-Present

- Operational strategy advisor for this global supply chain management technology company.

JAUNT AIR MOBILITY, LLC.

September, 2019-Present

Strategic Advisor

- Financial Advisor responsibilities for this leader in eVTOL aircraft that has become a partner of Uber Technologies, Inc. in the Uber Elevate project.

AGS HOSPITALITY GROUP, LLC.

June, 2018-Present

Strategic Advisor

- Financial and operational strategy for a private investment group focused on the acquisition of hospitality properties in the greater NYC Metropolitan area.

TECHNO-TRAINING, INC.

October, 2016-June, 2018

Consultant

- Provided Management Coaching and Leadership Training services to this Virginia Beach, VA. Consultant whose main client is IBM.

DISTRESSIONS.COM

May, 2017-August, 2017

Managing Editor and Economic Content Contributor

- ◆ Start-Up on line research letter aimed at the high risk debt investor.
 - Expansion of reader base and change from click to subscriber model.
 - Technology management on a WordPress platform.
 - Contributor of daily market commentary and weekly economic commentary.

VALIANT VINEYARDS, INC.

2016-May, 2017

Chief Financial Officer

- ◆ Family-owned winery and distillery seeking to establish itself as a national craft brand.
 - Recapitalized the balance sheet and rebranded part of the company's distilled products.

MESA TEX-MEX, INC.

2013-2016

Founder and Chief Financial Officer and Director

- ◆ Start-up Southwestern Fast Food Chain

INNER HARBOR FINANCIAL GROUP

2009-2013

President and Director

- ◆ Principal of Corporate Advisory Consultancy
 - Provided training and workforce management for institutional distressed real estate acquisition program.
 - Provided transaction guidance for sale of one of America's largest Section 8 Housing Complexes.
 - Acted as Chief Operating Officer of One of America's largest luxury auto groups.

THE RIDERWOOD GROUP INCORPORATED

2004-2009

President and Director

- Registered Principal of NASD (now FINRA) member firm
- Responsible for strategic and tactical leadership

PORTFOLIO MANAGEMENT CONSULTANTS

1999-2004

Principal

- Assisted in the securitization of problem sub-prime real estate based loans for one of the twenty largest banks in the world.
- Acted as senior officer for a web-based commercial real estate transaction service provider that included a content security and management technology.
- Constructed financial services applications for a proprietary content management and security technology company, including the first all electronic residential mortgage.
- Advised Xerox and Microsoft joint venture on the design and implementation of their proprietary digital rights management technology in the financial services industry, including acting as on-staff manager.
- Advised Fortune 50 Company on the value of its intellectual property, including suggesting securitization schema.
- Advised electronic marketplace on the creation of an all-digital security and trading facility.
- Advised data security Technology Company on start-up strategies while acting as President and Chief operating Officer.
- Advised global SEC registered investment advisor on a liquidation strategy for an \$ 800 million real estate loan portfolio.

SG COWEN SECURITIES CORP. (Division of Societe General)

1999 -1999

Director, Investment Services Group

- Constructed plan to market over \$ 25 Billion of real estate and consumer based loans that were held in bank-owned conduits.

PRUDENTIAL SECURITIES CORP. Institutional Services Group**1991-1999****Senior Vice President, Sales**

- Was part of the firm's national sales management council for middle market institutional sales.
- Helped create various derivative-based fixed income securities including "swaption" bonds for Fannie Mae and Freddie Mac.
- Created short-term investment strategies for several large accounts. (Investible funds in excess of \$ 100,000,000).
- Was responsible for creating and selling various Commercial Mortgage-based securities. Focused primarily on highest risk classes.
- Helped design and execute a \$ 900,000,000 real estate-based derivative transaction.

MERRILL LYNCH, PIERCE FENNER & SMITH**1980-1991****Senior Vice President, Corporate Services Group**

- Relationship manager for two large LBO Organizations. Part of team that financed the purchase of six companies.
- Managing partner of firm's most profitable middle market banking and investment sales group.
- Created one of the industry's largest margin loans for acquisition finance: (in excess of \$ 130,000,000).
- Was part of the global management team for religious orders.

Prior Work Experience:

Began as a trainee at Dillon, Read & Co. (now part of UBS) and progressed rapidly from initial sales role to positions of executive responsibility.

Subsequently worked at Stone & Webster; CS First Boston; and Bear, Stearns, and Merrill Lynch

Also was Executive Vice President/CFO for \$ 12 million sales soft goods company.

Assisted in the sale of that company to Gulf & Western Corp.

ACADEMIC EXPERIENCE:**NEW YORK UNIVERSITY, Dept. of Management Education, Senior Lecturer in Business (1980-1981)**

- Taught Managerial Accounting (Level II)

FORDHAM UNIVERSITY, Martino Graduate School of Business, Adjunct Professor (1981-1989)

- Taught Money & Banking, Capital Markets and Mergers & Acquisitions
- Awarded Distinguished Lecturer in Finance. (1988-1989)

NEW YORK SOCIETY OF SECURITY ANALYSTS, Lecturer in Economics (1989-1991)

- Certified Financial Analyst Preparation Course.
- Awarded Investment Professional designation

RUTGERS BUSINESS SCHOOL, THE STATE UNIVERSITY OF NEW JERSEY**Part-Time Lecturer (2010-2011)**

- Small Business Finance, MBA Program
- Security Analysis, B.S. in Business Program
- Introduction to Finance (Ross, Westerfield textbook), B.S. in Business Program

FORDHAM UNIVERSITY, Gabelli School of Business, Full-Time Lecturer (2011 to 2015)

- The Ground Floor (Required Freshman Course in The Core Curriculum)
- Small Business Finance (Upper level elective required for Entrepreneurship concentration)
- Financial Management (Required second level course in finance, undergraduate).
- Principles of Modern Finance (Required course in finance for MBA students)
- Fordham Accelerator for Business (Post-Graduate entrepreneurship training).

The Center for Entrepreneurship at Fordham University, Co-Founder and Co-Director (2012-2014)

- Created, designed, and secured funding for The Center for Entrepreneurship
 - Called "the fordham foundry"-www.fordhamfoundry.org
- Secured and assisted in negotiating partnership with Small Business Services of New York City.
- Direct Responsibility for creation and management of Student-Run Businesses
- Evaluated, Admitted and Mentored over 10 companies from the school and surrounding community.

COLUMBIA UNIVERSITY, School of Professional Studies, Post Baccalaureate Division

Adjunct Professor, Business and Finance (2014- 2015)

- Introduction to Finance
- Securities Analysis
- Business Fundamentals: A fully on-line introductory course in business.

YALE UNIVERSITY

Yale Entrepreneurial Institute, Lecturer in Business (2016)

- Bioscience Innovation and Business Fundamentals
- Lecture Topics: Introduction to Finance and Team Building, Team Work and Enterprise Management

RUTGERS BUSINESS SCHOOL, THE STATE UNIVERSITY OF NEW JERSEY,

Assistant Professor of Professional Practice, Finance (2016-Present)

- Investment Analysis and Portfolio Management, MBA Program
- Financial Institutions and Markets, B.S. in Finance Program
- Managerial Economics and Analysis, MBA Program
- Corporate Finance, B.S. in Finance Program
- Ethics in Finance, B.S. in Finance Program
- Investments, B.S. in Finance program
- Aggregate Economics (Macro), B.S. in Finance Program

RUTGERS UNIVERSITY IN CHINA

Partnership with Northeast Normal University in Changchun, China

Teaching using a hybrid platform, which included one to three weeks in China every semester.

Professor, Finance & Economics

- 2018
 - Taught Investments and Ethics in Finance
- 2019
 - Teaching Security Analysis (Fall, 2019)
 - Scheduled to teach Ethics in Finance. (Spring, 2020).

PUBLICATIONS

Economic Impact of Social Injustice: Vol. One, No. 1

“State Fails to Protect Consumers from the Bail Bond Industry.”

Published by CityLimits.com (On-line version of New York Magazine), Feb. 2018.

“The Antidote to School Violence Isn’t Armed Guards or New Laws. It’s Locked Doors”

Published by CityLimits.com (On-line version of New York Magazine), March 2018.

Financial and Political Information Series: (LinkedIn), 2017

- Why Don't We Understand? The Use of Renewable Sources of Energy Is Not The Only Answer.
- A Global Economic Boxing Lesson
- Let's Get Rid of ALL of the Christopher Columbus statues.
- What Happened to Municipal Bonds?
- A Great Bar Bet. (A short piece about the history of the automobile industry).
- The Knowledge Age
- There is a life lesson in the outcome of the latest Super Bowl (2017).
- What we have here is a failure to communicate: A commentary on immigration policies.
- Goodbye My Lover: A commentary on the Obama administration policy towards Israel.
- How did Donald Trump win the Presidential Election?
- There is real value to the Rule of Law.
- How can we miss the source of terrorism so badly after all these years?

How to achieve real campaign finance reform? Take money out of the equation, Dec., 2010

Financing America's Future Series: 2005-2012

- Problem Loan Solutions
- Alternative Energy Sources: The Great Alternative Energy Rip-off
- Intellectual Property: The future hidden values on corporate balance sheets?

Weekly Economic Series: June to August, 2017:

Distressions: A high-yield and distressed debt newsletter

HONORS & ORGANIZATIONS

- Marquis Who's Who – Top Educator, 2020
 - A listing of the nation's top educators who are distinguished by their professional achievement.
- Who's Who In Finance, Who's Who in America, Who's Who in the World,
Various Editions, 1989 to Present
- New York Society of Security Analysts, Member
 - Awarded Investment Professional Designation , 1990
- Association of Investment Management and Research
- Associate, Center for the Study of Advanced Technologies, Dallas, Texas.
- Board Member, Boston University Alumni Association (Vice President, Athletic Affairs)
 - Participated in the planning, funding and construction of key on-campus athletic facilities.
- Certified Youth Coach, Basketball, National Youth Sports Coaches Conference (NYSCC).
- The Money Marketeers of New York University (Honorary Financial Society)
- President, Catholic Youth Organization of various parishes, Archdiocese of Washington, D.C.